



# Data Visualization Portfolio

Selected Works

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Dashboards tracking relocation operations and efficacy

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Brief view of unique dashboard pages

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Get to know my data visualization approach

## 7-Day Spread Scheduling

### 7 Day Spread Scheduling

### Firm Dates

Excusable Miss?   
Multiple Selections

Service Provider   
All

Service Type   
All

Region   
All

MTO Date Range   
Prior Year

Count of Unscheduled MTOs

Percent of Unscheduled MTOs to Total MTOs

Average Minimum Days Left for Unscheduled MTOs

Lowest Minimum Days Left for Unscheduled MTOs

107 ▼ 1.5% to Target

1.2% ▼ 0.3% to Target

Chart Axis:

Actuals Percentage

Category Average

Count of Unscheduled MTOs

● Current Year ● Same Time PY ● Target

Unscheduled MTOs by Service Type

● Service Type A ● Service Type B ● Target

Service Type A

## Case Studies

### Military Reassignment Logistics | Telecom Fraud Detection



### Top 3 MTOs by Largest Minimum Days to Schedule

Order Number	7 Days Spread Due to Customer Date	Days to Schedule
HQ50120	8/24/2024	-23
HQ50120	6/17/2024	-15
HQ50120	8/24/2024	-14

[View Full MTO Table](#)



12/27/2023, 8:32 PM  
Planned Load Date  
Bogota, Columbia

Primary CTA >  
Planned Unload...Primary CTA >

## Usage Graph

### Over the past 7 Days

By 20 GB

54

Total Value

49

Value

16

Value

80 GB

60 GB

40 GB

20 GB

0 GB

04/01

04/02

04/03

04/04

Total

Value

Value

04/01

04/07

## Call History

### Call type

### Date/Time

### Number

Incoming

7/20/2024, 1:38pm

800-762-9945

Incoming

7/20/2024, 1:30pm

800-762-9945

Incoming

7/20/2024, 2:14pm

800-762-9945

Incoming

7/20/2024, 11:42am

800-762-9945



## Brief:

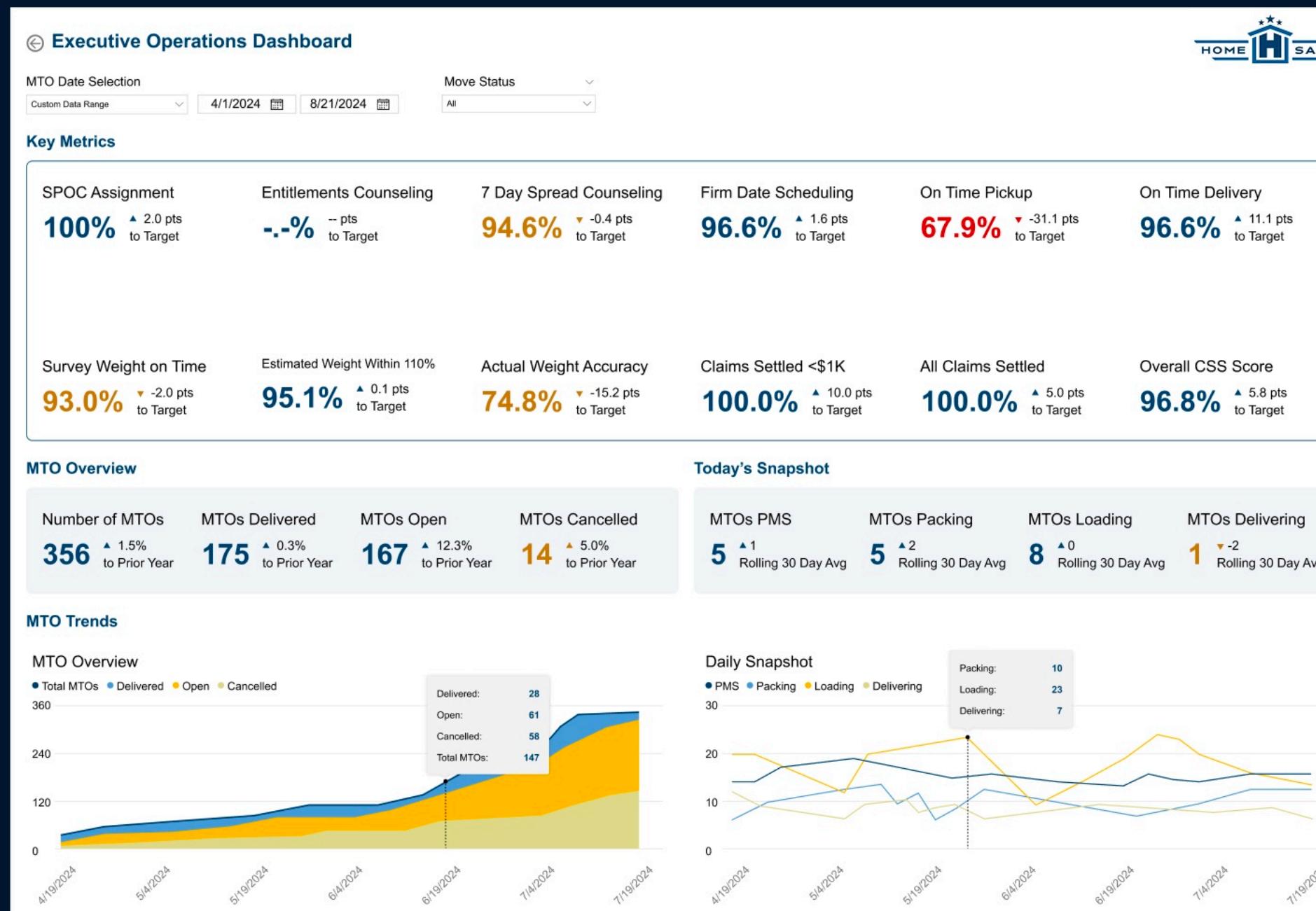
In an effort to modernize their operational tools, HSA requested a collection of Power BI dashboards to monitor military relocations and inform business decisions regarding scaling up. The dashboards are used by everyone from C-suite to entry level analysts.

## Goals:

- Inform C-suite on key metrics at a Month-over-Month level
- Provide analysts granular insights to inform tactical, day to day decision making on where to allocate human resources

## Outcome:

- Designed a custom suite of dashboards for executives and analysts to assess operational efficacy
- Drill through capability and intersection filtering added tools to unlock self service capability and retrieve deeper insights from data



### Deliverable

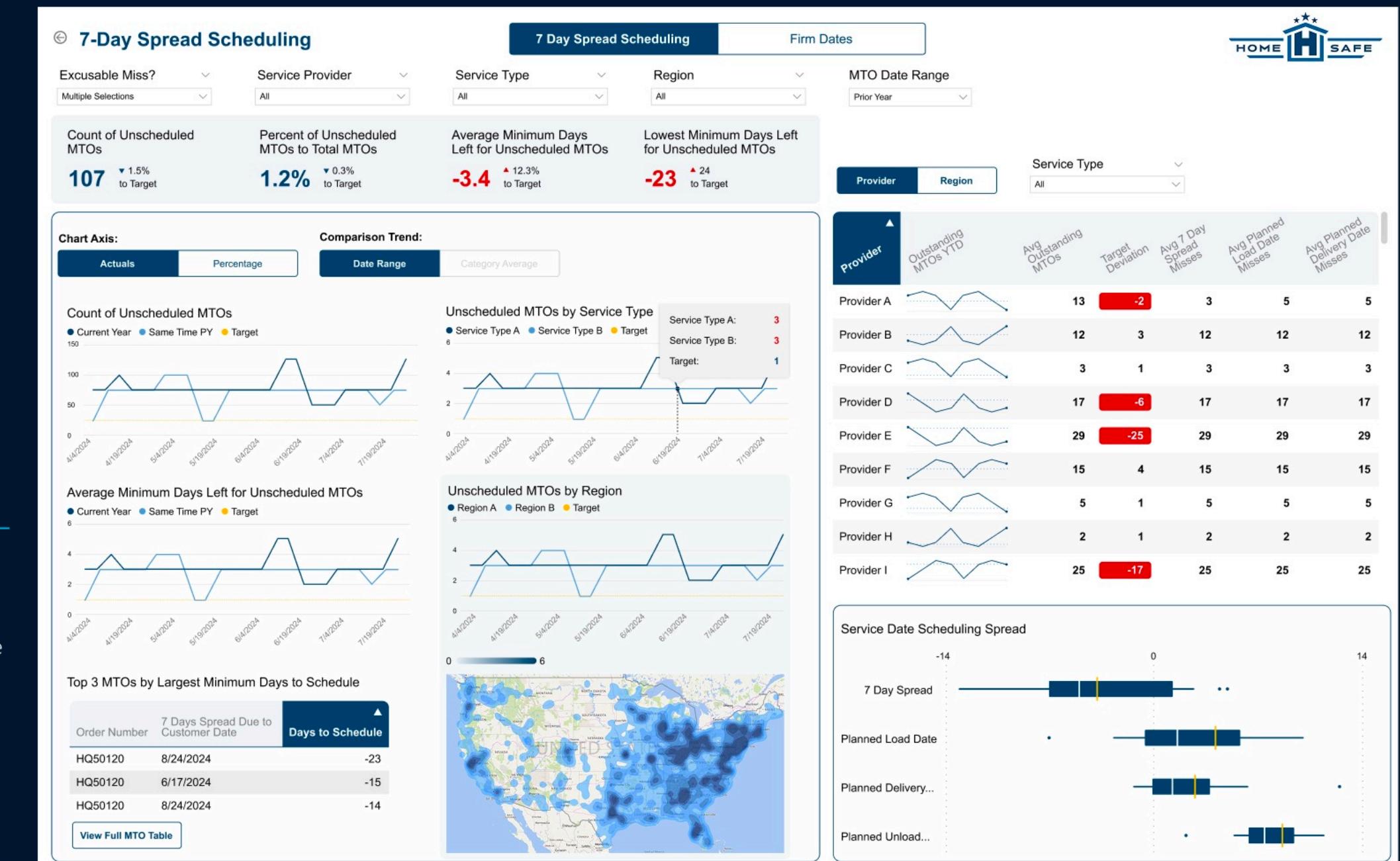
Bespoke executive level dashboard to view key metrics and trends at a glance.

Informs where deeper dives are necessary.

## Deliverable

One of several pages designed for analysts to perform a deep dive on metric trends.

Goals of these pages included supplying capabilities to answer questions from the executive level dashboard.



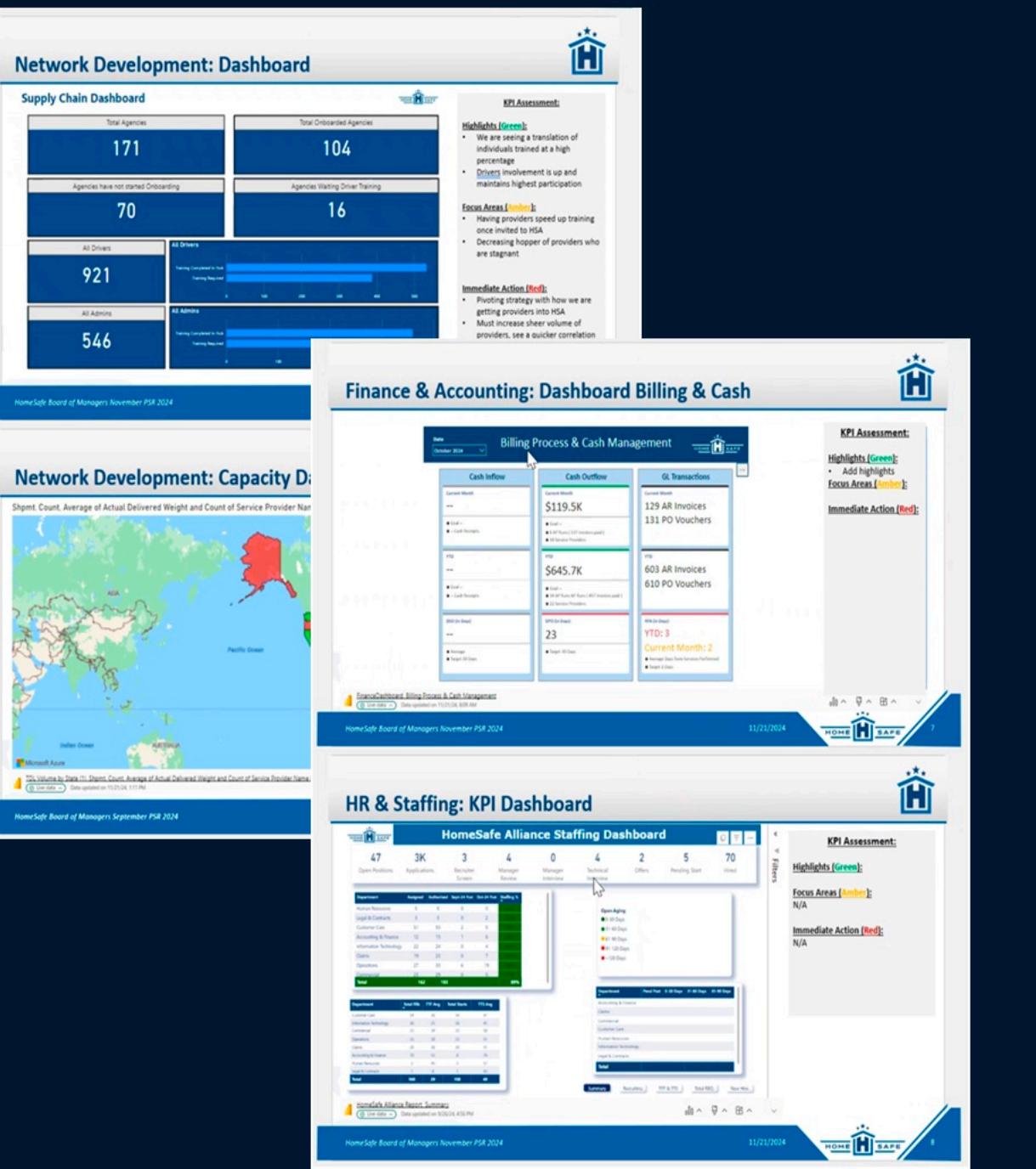
## Discovery:

Initial discovery included:

- Reviewing existing dashboards and tools
- Establishing a current dashboard and data map
- Uncovering branding requirements for a design system

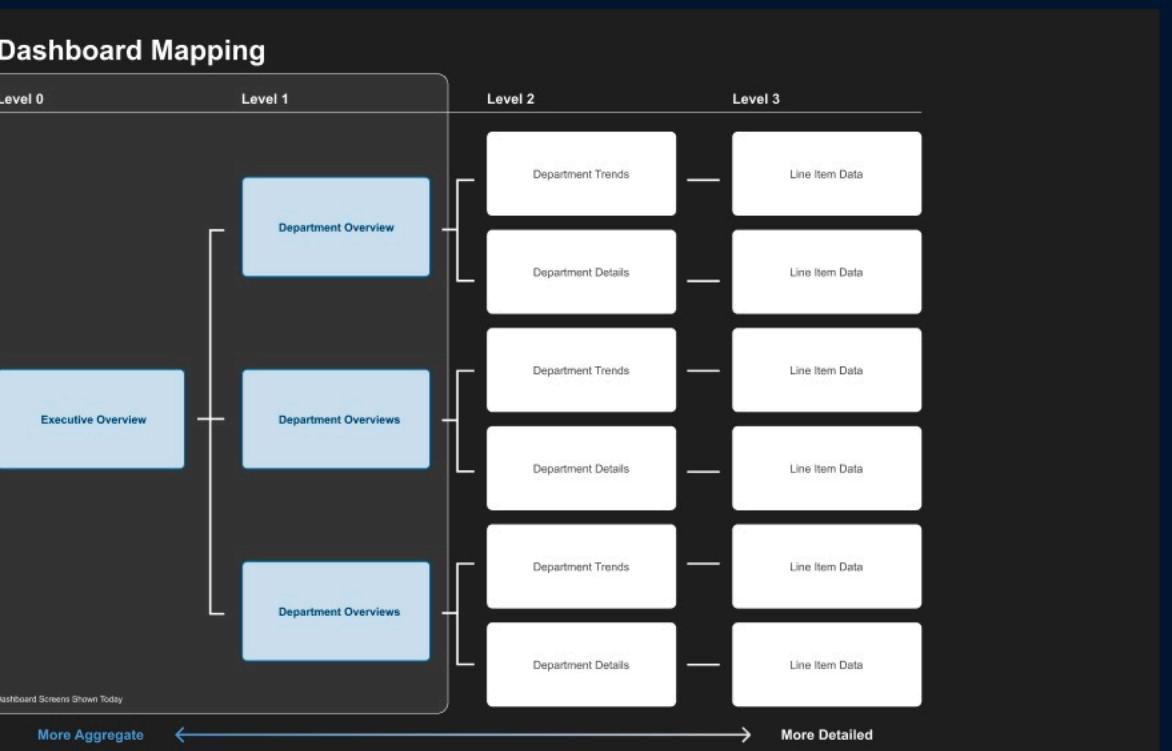
### Existing Dashboard

The original state of the dashboards HSA was leveraging to perform their data analytics and insights.



### Dashboard Mapping

A preliminary mapping identifying overall dashboard structure. This helps divide between Executive and Analyst views, and aggregate versus high detail pages.



## Ideation:

- Assessed all existing dashboard pages for graphics improvement and data visualization improvements
- Developed brand-aligned visual style to improve clarity and enhance communication of data insights
- Reviewed in-flight designs with end users multiple times to refine into final deliverables

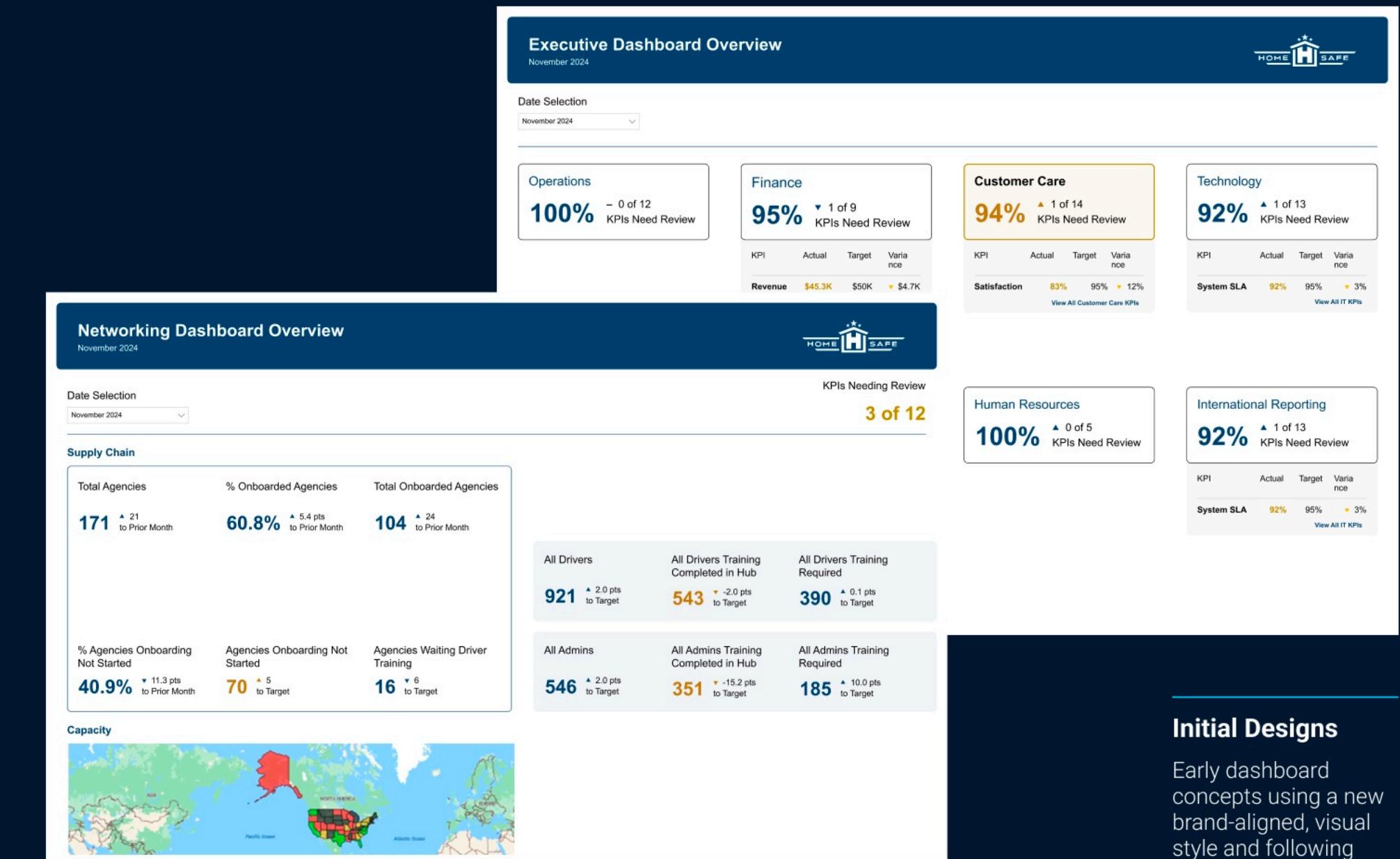
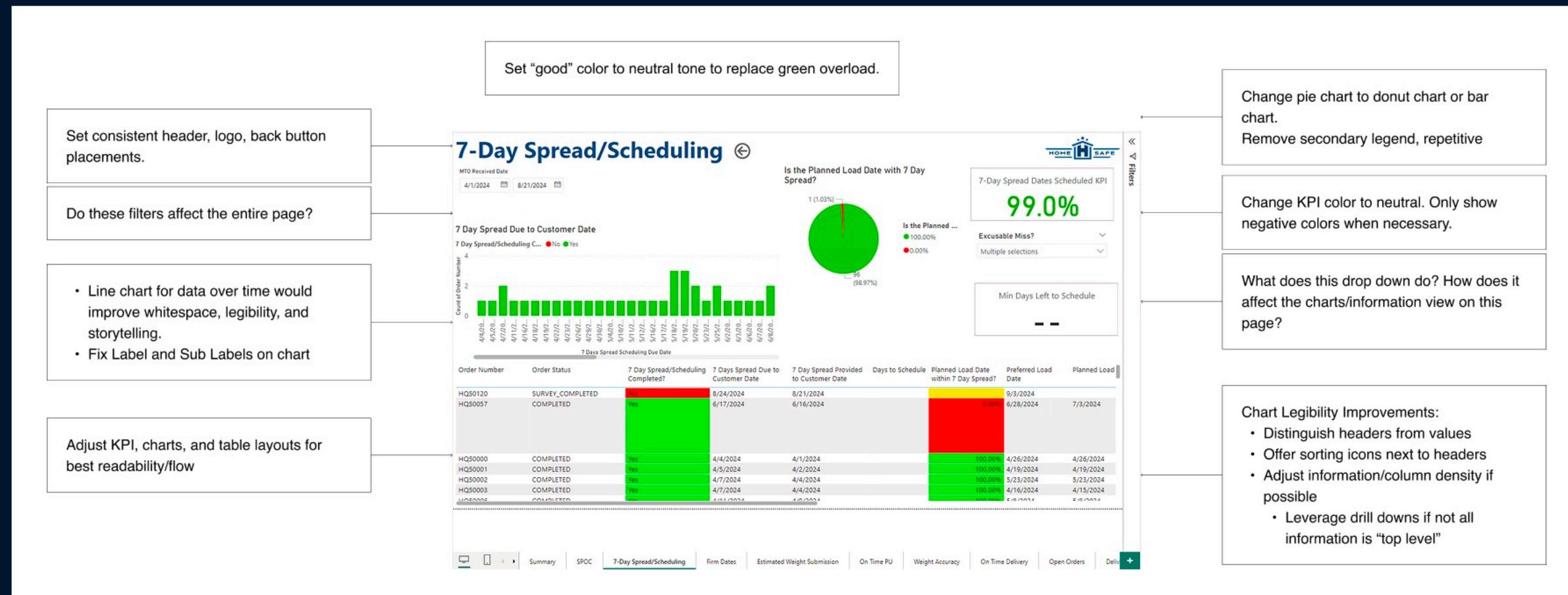
## Outcomes:

- 3 key dashboard types identified: Executive, Financial, and Operational
- 2 subcategories decided upon for detailed Operational drill through: 7-Day Spread (e.g. averages), and Firm Dates (e.g. timestamps)
- 2 subcategories decided upon for Financial drill through: Aggregates, and Task Orders (e.g. line items)

## Dashboard Review

A snapshot of a marked up, current state dashboard from HSA.

Suggestions and questions are listed throughout in order to provide clarity and direction as new dashboard concepts are generated.



## Initial Designs

Early dashboard concepts using a new brand-aligned, visual style and following best practices for data design. This includes color reduction and clarity, appropriate visualizations for data types, and grouping data efficiently.

## Executive Dashboard

Aimed at providing at-a-glance insights for C-level executives during recurring weekly, or monthly, meetings.

This dashboard aims to inform across the highest level, aggregate KPIs.

Subsequent analysis stemming from questions or concerns will be carried out by Leads in the organization, and their analysts.

### Executive Operations Dashboard

MTO Date Selection: Custom Data Range: 4/1/2024 - 8/21/2024 | Move Status: All

#### Key Metrics

SPOC Assignment: <b>100%</b> <span>▲ 2.0 pts to Target</span>	Entitlements Counseling: <b>94.6%</b> <span>▼ -0.4 pts to Target</span>	7 Day Spread Counseling: <b>96.6%</b> <span>▲ 1.6 pts to Target</span>	Firm Date Scheduling: <b>67.9%</b> <span>▼ -31.1 pts to Target</span>	On Time Pickup: <b>96.6%</b> <span>▲ 11.1 pts to Target</span>
Survey Weight on Time: <b>93.0%</b> <span>▼ -2.0 pts to Target</span>	Estimated Weight Within 110%: <b>95.1%</b> <span>▲ 0.1 pts to Target</span>	Actual Weight Accuracy: <b>74.8%</b> <span>▼ -15.2 pts to Target</span>	Claims Settled <\$1K: <b>100.0%</b> <span>▲ 10.0 pts to Target</span>	All Claims Settled: <b>100.0%</b> <span>▲ 5.0 pts to Target</span>
Overall CSS Score: <b>96.8%</b> <span>▲ 5.8 pts to Target</span>				

#### MTO Overview

Number of MTOs: <b>356</b> <span>▲ 1.5% to Prior Year</span>	MTOs Delivered: <b>175</b> <span>▲ 0.3% to Prior Year</span>	MTOs Open: <b>167</b> <span>▲ 12.3% to Prior Year</span>	MTOs Cancelled: <b>14</b> <span>▲ 5.0% to Prior Year</span>
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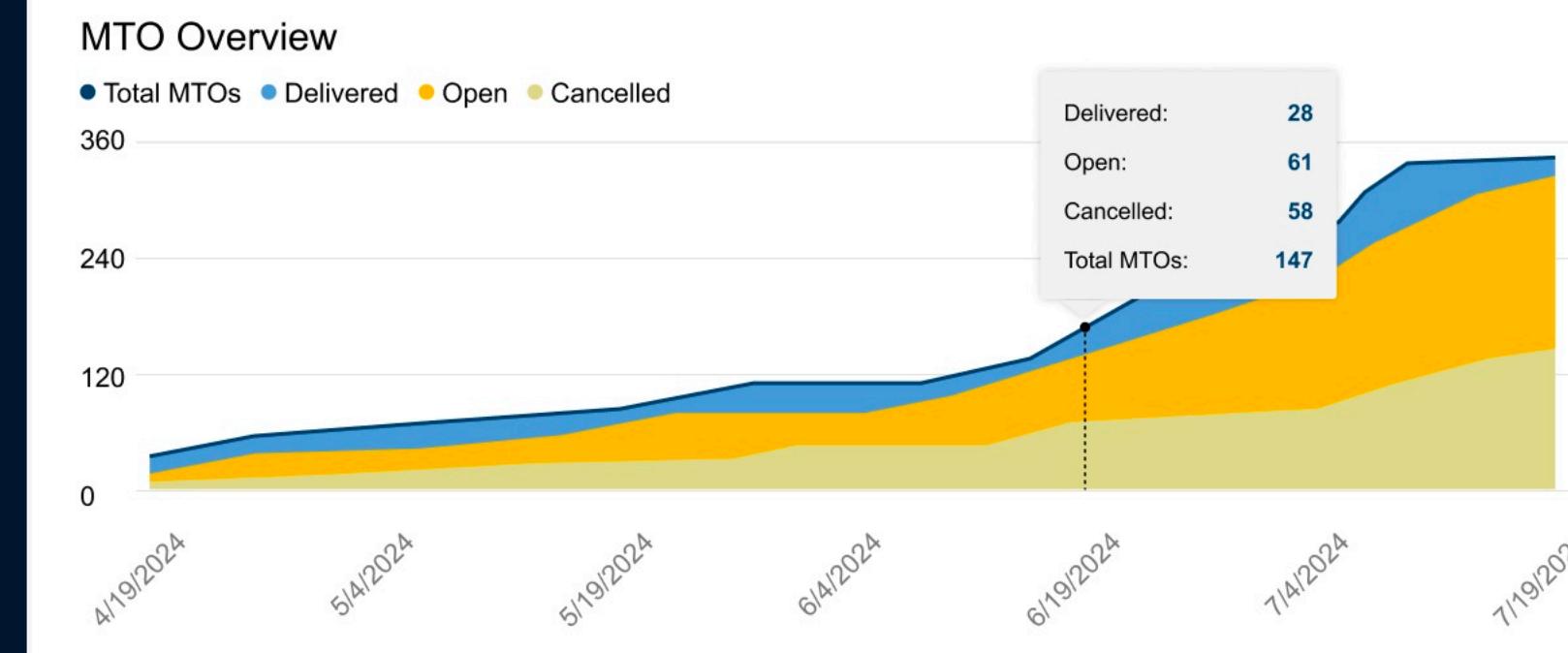
#### Today's Snapshot

MTOs PMS: <b>5</b> <span>▲ 1 Rolling 30 Day Avg</span>	MTOs Packing: <b>5</b> <span>▲ 2 Rolling 30 Day Avg</span>	MTOs Loading: <b>8</b> <span>▲ 0 Rolling 30 Day Avg</span>	MTOs Delivering: <b>1</b> <span>▼ -2 Rolling 30 Day Avg</span>
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#### MTO Trends

**MTO Overview**

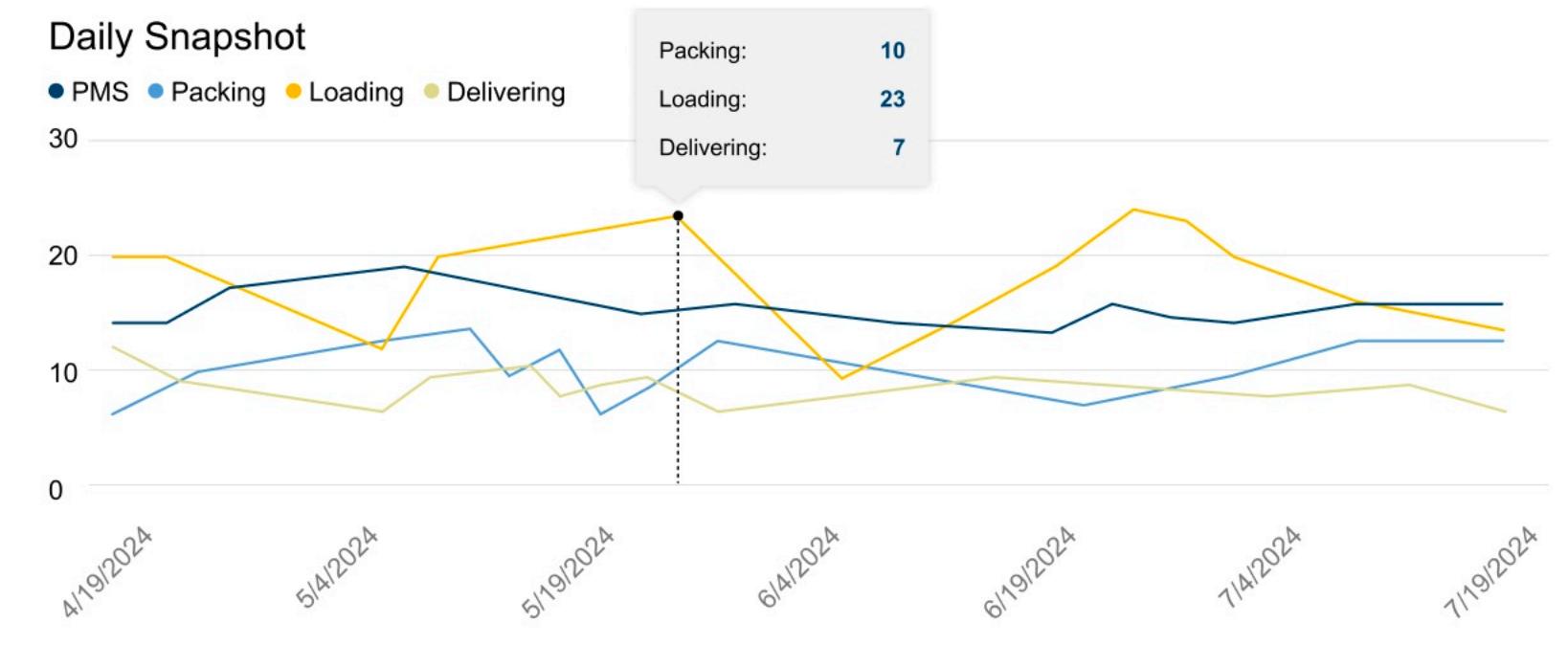
● Total MTOs ● Delivered ● Open ● Cancelled



Category	Value
Total MTOs	356
Delivered	175
Open	167
Cancelled	14

**Daily Snapshot**

● PMS ● Packing ● Loading ● Delivering



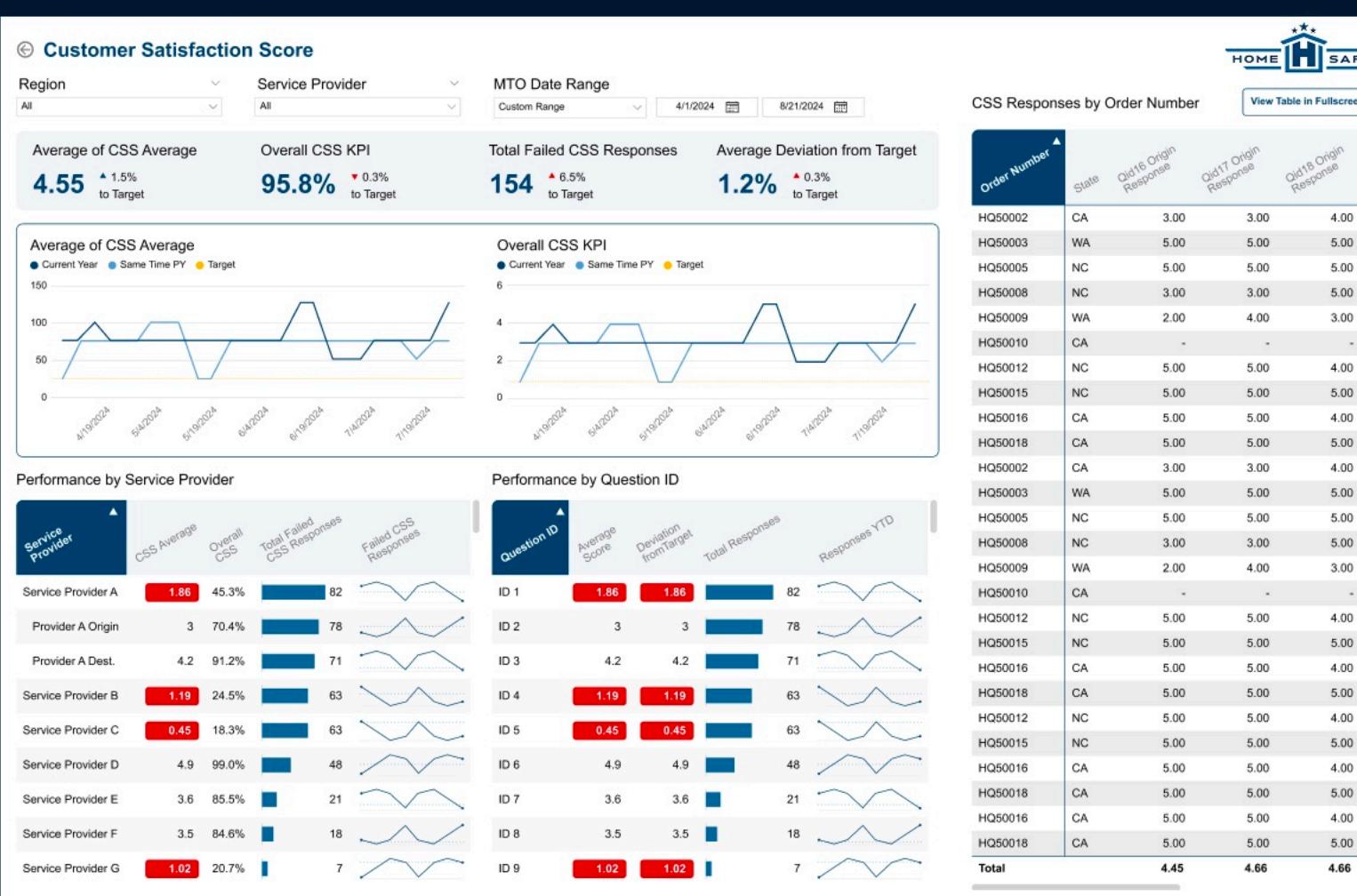
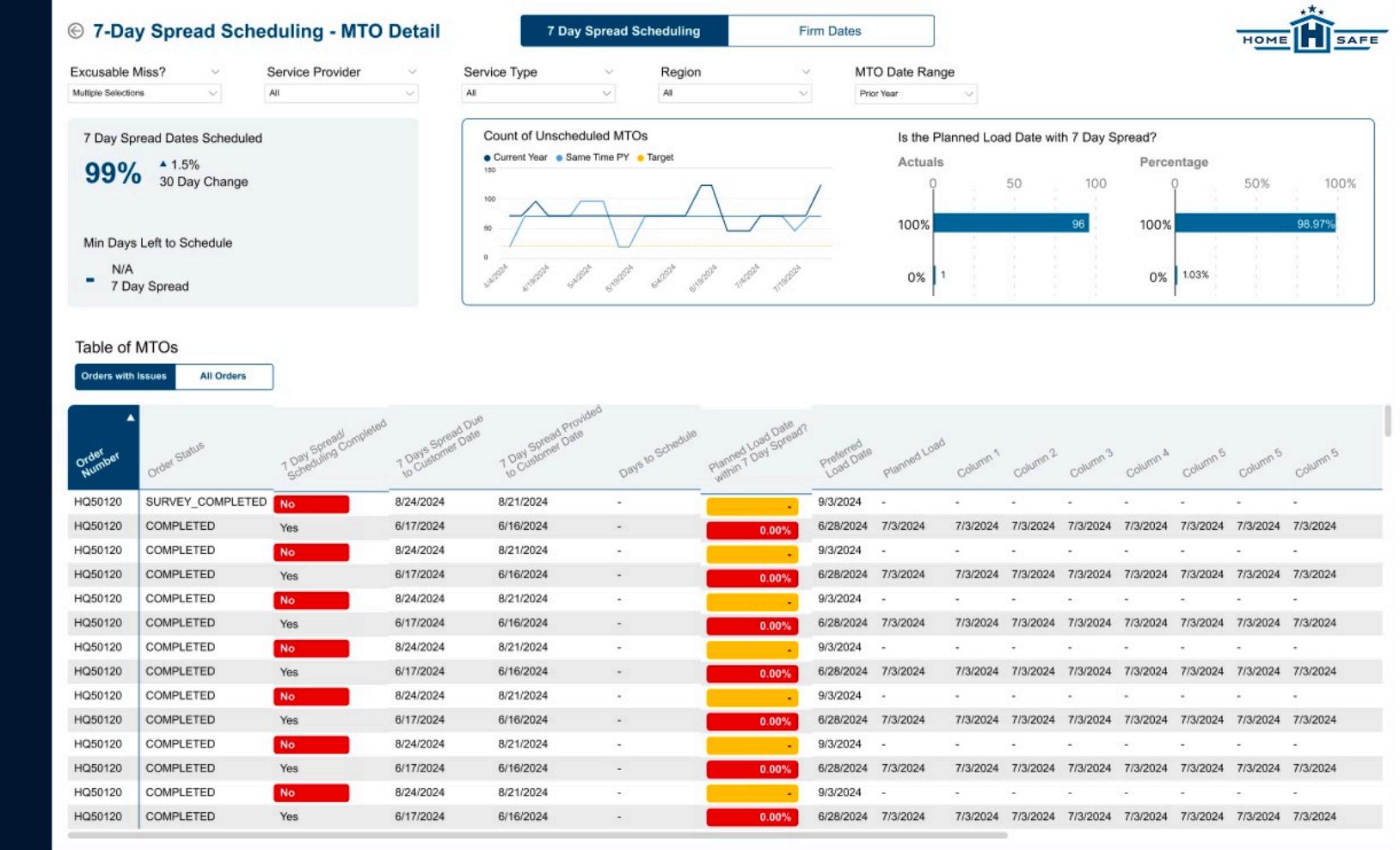
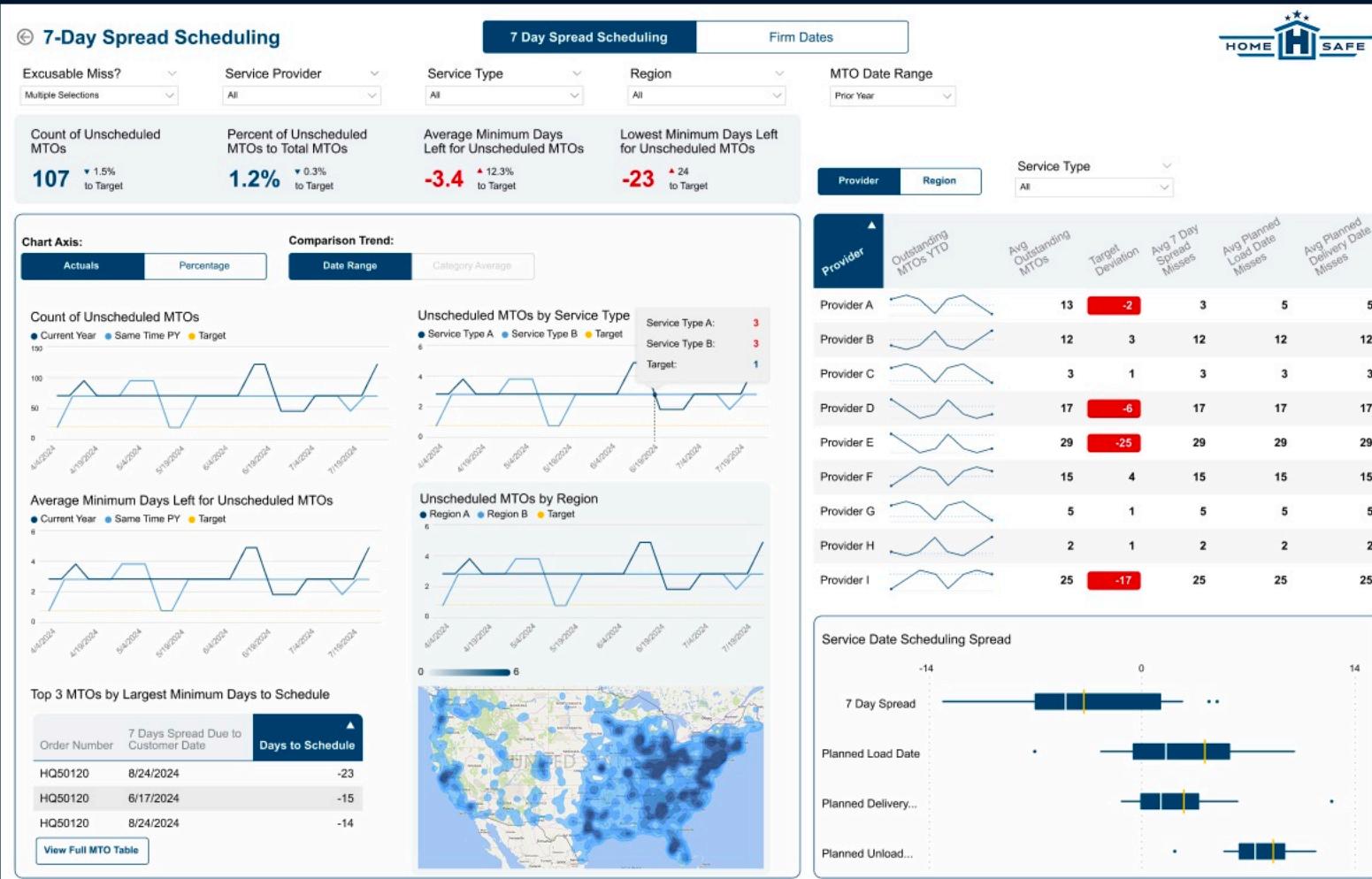
Category	Value
Packing	10
Loading	23
Delivering	7

## Analyst Dashboards

Here is a selection of dashboards aimed at deeper analysis of operational performance.

Here key KPIs from the Executive level are broken down further. Current state, trends (historical and future), benchmarks, and statistical views are all found here, offering a deep view into performance.

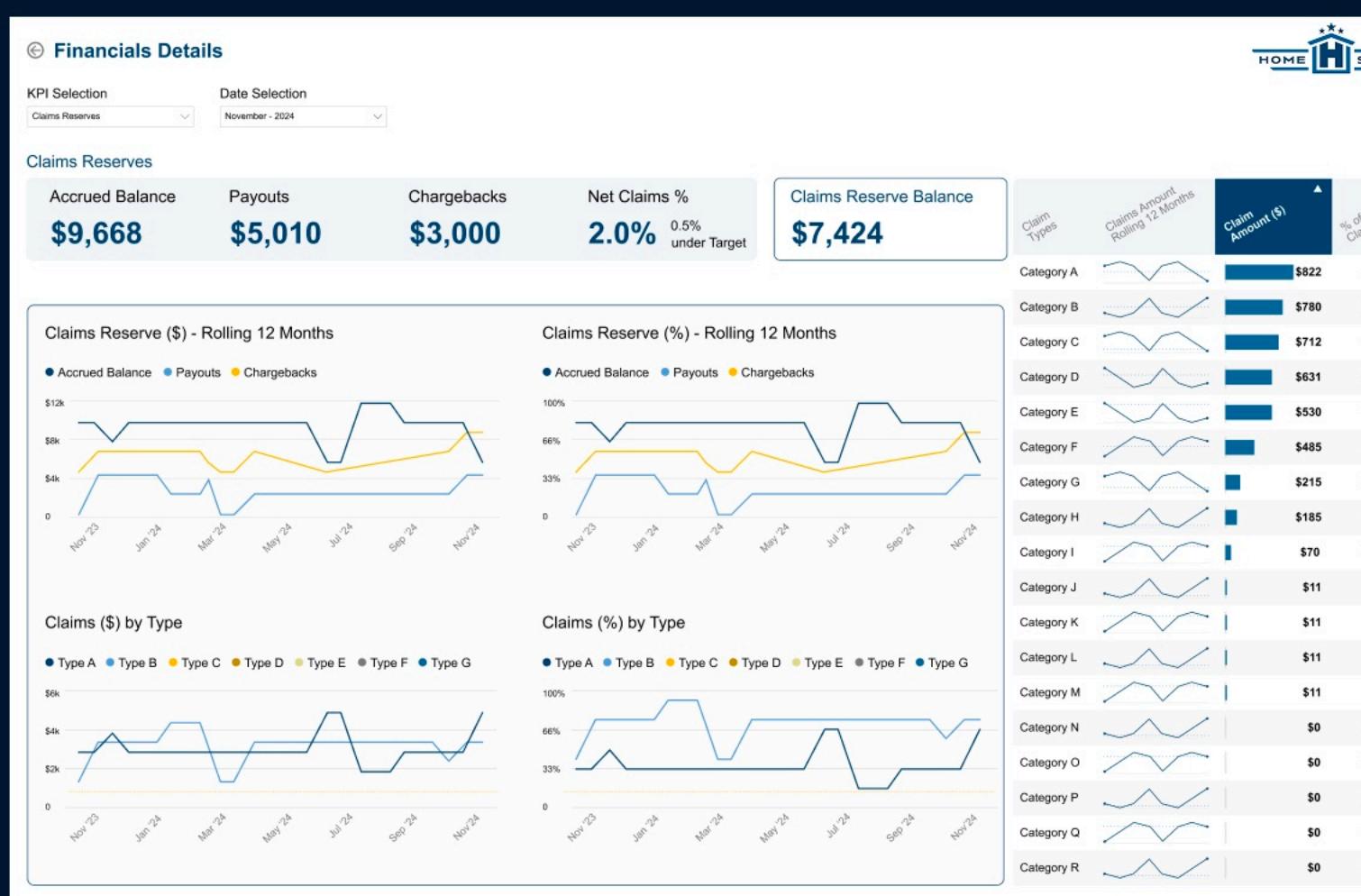
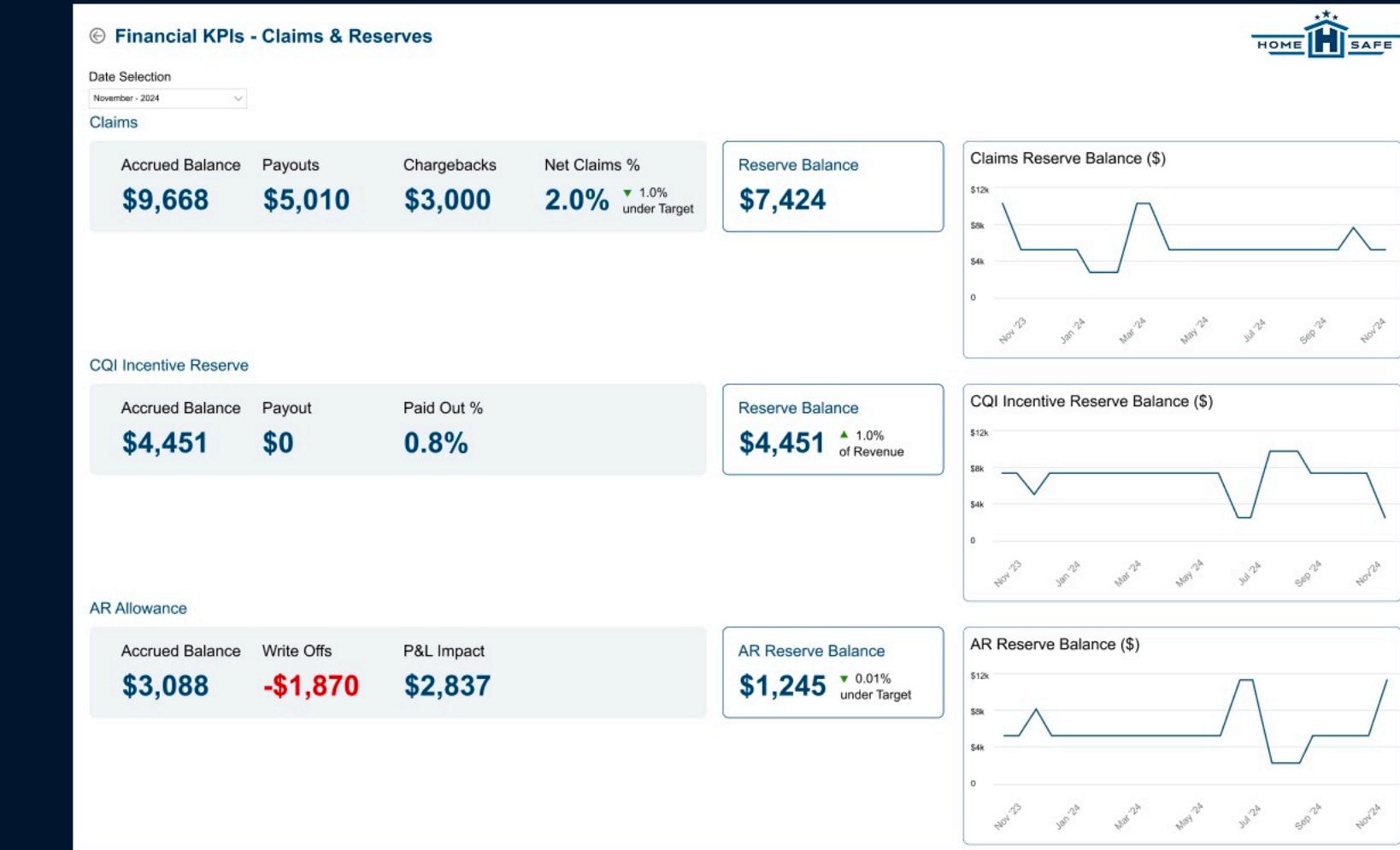
Tables are included at the lowest level as a way to assess data at the line item level. This level of granularity can provide clarity in larger decision making, i.e. discovering whether a KPI is experiencing a negative trend or a one off event.



## Financial Dashboards

This selection of financial dashboards shows improvements over the existing tools HSA was using. Essentially, they were operating out of visualized excel sheets.

These pages offer views into aggregate numbers as well trend insights and line item details.



### Financials - Task Order Details

Date Selection: November - 2024

MHQ Task Order		Zip Code Origin	Zip Code Destination	Requested P/U Date	Actual P/U Date	Service Type	UoM	Invc. Quantity	Revenue	Voucher Qty	Cost	Margin \$	Margin %
HQ50000	28546	28543		04/26/2024	04/26/2024	Survey	EA	1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HQ50000	28546	28543		04/26/2024	04/26/2024	Move Management Fee	EA	1.00	\$553.19	\$553.19	\$553.19	\$553.19	\$553.19
HQ50000	28546	28543		04/26/2024	04/26/2024	Origin Fee (Domestic Only)	CWT	45.80	\$114.96	\$114.96	\$114.96	\$114.96	\$114.96
HQ50000	28546	28543		04/26/2024	04/26/2024	Domestic Destination Price	CWT	45.80	\$114.96	\$114.96	\$114.96	\$114.96	\$114.96
HQ50000	28546	28543		04/26/2024	04/26/2024	Domestic Packing	CWT	45.80	\$1,142.71	\$1,142.71	\$1,142.71	\$1,142.71	\$1,142.71
HQ50000	28546	28543		04/26/2024	04/26/2024	Domestic Unpacking	CWT	45.80	\$119.54	\$119.54	\$119.54	\$119.54	\$119.54
HQ50000	28546	28543		04/26/2024	04/26/2024	Domestic Shorthaul	CWT	45.80	\$121.83	\$121.83	\$121.83	\$121.83	\$121.83
HQ50000	28546	28543		04/26/2024	04/26/2024	Domestic Shipment Fuel Surcharge	MI	2.00	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12
HQ50000	28546	28543		04/26/2024	04/26/2024	Additional Compensation	EA	1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HQ50000	28546	28543		04/26/2024	04/26/2024	Additional Compensation	EA	1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HQ40001	92154	92118		04/19/2024	04/19/2024	Survey	EA	1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HQ40001	92154	92118		04/19/2024	04/19/2024	Move Management Fee	EA	1.00	\$553.19	\$553.19	\$553.19	\$553.19	\$553.19
HQ40001	92154	92118		04/19/2024	04/19/2024	Origin Fee (Domestic Only)	CWT	45.80	\$114.96	\$114.96	\$114.96	\$114.96	\$114.96
HQ40001	92154	92118		04/19/2024	04/19/2024	Domestic Destination Price	CWT	45.80	\$114.96	\$114.96	\$114.96	\$114.96	\$114.96
HQ40001	92154	92118		04/19/2024	04/19/2024	Domestic Packing	CWT	45.80	\$1,142.71	\$1,142.71	\$1,142.71	\$1,142.71	\$1,142.71
HQ40001	92154	92118		04/19/2024	04/19/2024	Domestic Unpacking	CWT	45.80	\$119.54	\$119.54	\$119.54	\$119.54	\$119.54
HQ40001	92154	92118		04/19/2024	04/19/2024	Domestic Shorthaul	MI	45.80	\$121.83	\$121.83	\$121.83	\$121.83	\$121.83
HQ40001	92154	92118		04/19/2024	04/19/2024	Domestic Shipment Fuel Surcharge	CWT	2.00	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12
HQ40001	92154	92118		04/19/2024	04/19/2024	Additional Compensation	EA	1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HQ40001	92154	92118		04/19/2024	04/19/2024	Additional Compensation	EA	1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

## Design System

This is a view of the simplified design system I introduced to HSA.

Previously there was no coherence between dashboards from different teams within the organization.

This structure aligned brand guidelines with best practices for data visualization. Long term, this ensures future dashboard pages created will (at the very least) visually match the existing pages.

### HSA Design System Guidelines

#### Brand Assets

**Asset**: HSA Logo  
**Color**: RGB: 62, 107, 100; Hex: #002E6B  
**BG Color**: RGB: 255,255,255; Hex: #FFFFFF  
**Usage**: Primary logo. Use on white backgrounds or lighter backgrounds where contrast exceeds 3.

**Asset**: HSA Secondary Logo  
**Color**: RGB: 255,255,255; Hex: #FFFFFF  
**BG Color**: RGB: 62,107,100; Hex: #002E6B  
**Usage**: Secondary logo. Use on dark blue or black backgrounds which fill the entire page. Do not "float" the logo in a box if the predominant background is white or a lighter color.

#### Colors

RGB: 62,107,100  
Hex: #002E6B

Primary color for data points, graphic elements, and interactive elements in a selected state.

Used to indicate neutral or positive in data visual.

RGB: 17,100,151  
Hex: #116497

Used in gradient scale in data visualizations.

RGB: 44,136,212  
Hex: #2C80D4

Used in gradient scale in data visualizations.

RGB: 91,155,213  
Hex: #5B9BD5

Secondary color for data points, if not on a scale.

RGB: 242,245,248  
Hex: #2F2F8

Secondary background color to highlight or group elements. Also used for non-selected labels.

RGB: 255,255,255  
Hex: #FFFFFF

Primary background color. Used to show non-selected toggle options as well.

RGB: 248,248,248  
Hex: #FFF8F8

Secondary background color for rows in tables.

RGB: 242,242,242  
Hex: #F2F2F2

Fill color for tool tips that open on hover.

RGB: 210,210,210  
Hex: #D2D2D2

Used as outlines for interactive elements.

RGB: 123,123,123  
Hex: #7B7B7B

Secondary color for text. Used to indicate non-selected options.

RGB: 0,0,0  
Hex: #000000

Primary text color. Not used for data visualization.

#### Yellow 1

RGB: 191,144,0  
Hex: #BF9000

Used in gradient scale in data visualizations.

#### Yellow 2

RGB: 255,191,0  
Hex: #FFBF00

Tertiary color for data points. Also used when discrete categories are being compared.

#### Yellow 3

RGB: 222,218,146  
Hex: #D0EAA9

Used in gradient scale in data visualizations.

#### Red

RGB: 216,0,3  
Hex: #D80003

Primary color for data points and graphic elements that represent negative qualities.

#### Typography

All type uses black as a default and may be set to any color as long as it meets contrast requirements against the background color.

##### TYPE-LG

Arial

20px

Lorem ipsum dolor sit amet, consectetur adipiscing

##### TYPE-HEADING-MD

Arial Bold

24px

Lorem ipsum dolor sit amet, consectetur adipiscing

##### TYPE-BASE

Arial

16px

Lorem ipsum dolor sit amet, consectetur adipiscing

##### TYPE-HEADING-SM

Arial Bold

16px

Lorem ipsum dolor sit amet, consectetur adipiscing

##### TYPE-SM

Arial

14px

Lorem ipsum dolor sit amet, consectetur adipiscing

##### TYPE-XS

Arial

12px

Lorem ipsum dolor sit amet, consectetur adipiscing

##### TYPE-HEADING-XS

Arial Bold

12px

Lorem ipsum dolor sit amet, consectetur adipiscing

#### Layouts

The diagram illustrates a dashboard layout template. It features a header block at the top with a height of 80px, a global filter and interactive element block below it with a height of 52px, and a data visualization block at the bottom with a height of 900px. The total height of the dashboard is 900px. The width of the dashboard is 1600px. The header block has a padding of 20px on all sides. The global filter and interactive element block has a padding of 20px on all sides. The data visualization block has a padding of 20px on all sides. The width of the data visualization block is calculated as (Full Width / # of Data Viz Blocks) - 20 \* (# of Data Viz Blocks - 1).

Notes: All padding between blocks, horizontally and vertically, is 20px.

All Data Visualization blocks can be modeled after the template below. Regarding selecting which visualization blocks go where, more general or visual heavy block should be placed first, followed by progressively more detailed views. I.e. start with charts, progress to denser visualizations, and end with line item tables. To place these on the dashboard, start in the available top left space and progress top down, left to right, adjusting block size based on ratios given.



**Brief:**

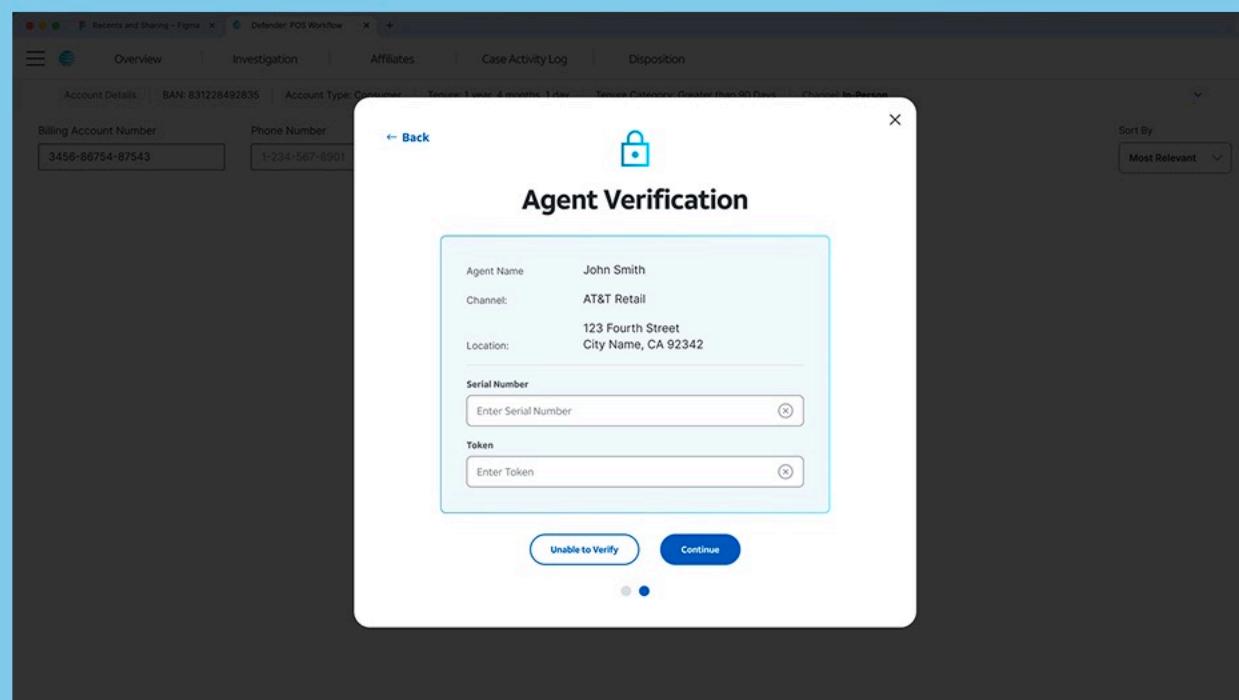
In order to minimize and mitigate fraudulent customer activity involving physical hardware, AT&T sought to completely overhaul their existing fraud detection tool. This effort existed at the intersection of a bespoke software and custom analytics dashboard, aiming to simultaneously inform and empower AT&T's in-house users.

**Goals:**

- Increase instances of correctly identified fraudulent activity (true positives)
- Reduce instances of erroneously identified fraudulent activity (false positives)
- Develop capability for specific end users to modify and customize their tool as needed

**Outcome:**

- Designed and launched a custom software (GFMS) for AT&T agents to better identify instances of fraud
- Created a customization sandbox, allowing end users to adapt and customize GFMS as future needs emerged

**Deliverable**

A custom tool for AT&T's agents to better detect fraud.

Through a combination of analytics from customer accounts and branching user work flows, agents can more effectively and efficiently get to the correct identification of fraud.

This also has the added benefit of improving AT&T's customer experience.

## Overview Page

This page sets up agents to conduct a fraud investigation if necessary.

The agents can see a customer's profile and history, using their existing data to confirm what the customer is actively doing.

Overview pages adapt contextually based on Key Fraud indicators flagged by the system. Other factors, such as customer account age, also factor in to the data presented on screen.

The screenshot shows the Overview Page for a customer with BAN: 831228492835. The customer is a Consumer with a tenure of 1 year, 4 months, 1 day and a tenure category of Greater than 90 Days. The channel is In-Person. The page displays a summary of recent changes to the account, including multiple recent applications and address changes. It also shows the current case details for Case: 2024-08-09/5548, which is Open with 2 Alerts Found. The module overviews section includes Applicant Identity, Account, Transaction, Usage & CTN, Payment, and ATTUID.

The screenshot shows the Overview Page for a customer with BAN: 831228492835. The customer is a Consumer with a tenure of 1 year, 4 months, 1 day and a tenure category of Greater than 90 Days. The channel is In-Person. The page displays a summary of recent changes to the account, including multiple recent applications and address changes. It also shows the current case details for Case: 2024-08-09/5548, which is Open with 2 Alerts Found. The module overviews section includes Applicant Identity, Account, Transaction, Usage & CTN, Payment, and ATTUID.

## Investigation Page

This is the key page in an agent's process of ascertaining fraud. The data content is dynamically based on the Key Fraud indicators detected by the system.

The agent cross checks information here with the suspected fraud and deduces whether they believe it is true fraud.

Depending on the customer, the conflicting data points in question, and the possible type of fraud, different intervention methods will be presented to the agent.

## Outbound Call Interventions

### Consumer

#### Find phone in Risk Research

#### Phone # provided

### Business

#### Find FAN Level Contact

## Get Affiliates

The Get Affiliates tool allows agents to cross reference customer data points across a variety of parameters.

With visibility into items such as known SSN's or Addresses, agents can infer which high risk data points likely indicate fraud.

Are fraud indicators present?

Please review the indicators below.

Address conflicts

Address is associated with 3 other accounts

Address linked to 3 other accounts

Address is associated with 3 other accounts

Select Disposition

Select item

Overview Investigation Affiliates Case Activity Log Disposition

Case: 2024-08-09/5548 01:05

Account Details BAN: 831228492835 Account Type: Consumer Tenure: Tentative Tenure Category: Tentative Channel: In-Person

## Affiliates Table

Show columns

Select columns Name x Acct/BAN x Email x FAN x IMEI x Billing Address x

Name ↓↑	Acct/BAN ↓↑	Email ↓↑	FAN ↓↑	IMEI ↓↑	Billing Address ↓↑
Search by Name	Search by Acct/BAN	Search by Email	Search by FAN	Search by Email	Search by Email
>Lorem ipsum	723678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	853678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	343678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	213678439	emailaddress@gmail.com	343678439	343678439	343678439
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>Lorem ipsum	723678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	433678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	673678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	903678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	653678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	653678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	653678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	653678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	653678439	emailaddress@gmail.com	343678439	343678439	343678439
>Lorem ipsum	653678439	emailaddress@gmail.com	343678439	343678439	343678439

Items per page: 30 < Prev 1 of 100 Next > >>

## Case Disposition

The Case Disposition section allows agents to document the outcome of a fraud case.

This includes capturing the notes and data points leveraged to make a fraud-yes, fraud-no, or unclear decision.

Case Disposition

Script: Standard script information goes here.

Action Taken	Inputs	Fraud Indicators Found	Notes
Verified Agent	Token #	NA	NA
Clicked Alert: Address is not associated with name on account.	NA	NA	NA
Clicked Risk Research link	NA	NA	NA
Clicked Close Case	NA	NA	NA

Select Final Disposition

Enter Notes: 200 characters remaining

Close Case

Case Disposition

Script: Standard script information goes here.

Action Taken	Inputs	Fraud Indicators Found	Notes
Verified Agent	Token #	None	NA
Clicked Alert: Address is not associated with name on account.	NA	NA	NA
Clicked Risk Research link	NA	NA	NA
Selected Fraud Indicator	NA	Address not associated with identity (Risk Research)	NA
Selected Alert Disposition	Fraud, Yes	NA	NA
Continued to Case Disposition	NA	NA	NA
Case Status Selected	Fraud, Yes	NA	NA

Select Final Disposition

Fraud, Yes

Enter Notes: 200 characters remaining

Address not associated with identity (Risk Research)

Close Case

## Case Activity Log

The Activity Log is a dynamic table that captures all the actions and steps taken by the agent during a fraud case. This log serves as reference in case a dispute is raised, or if a future scenario needs to reference a prior case.

Case Activity Log

Q. Search x Global Search Tag

Action Taken ↓	Inputs ↓	Fraud Indicators Found ↓	Notes ↓	Date/Time ↓	Time Spent on Step ↓
Verified Agent	Token #	None	NA	06/01/2024 - 6:13 GMT	00:30
Case Investigation: Started	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
3 Identified Alerts Shown	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
Clicked Alert: Name/Address Conflict	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
Common Name/Address Fraud Indicators Populated	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
Viewed Billing Address Fraud Indicator Details	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
Selected Fraud Indicator	NA	Billing address does not exist	NA	06/01/2024 - 6:13 GMT	00:30
Viewed Name/Address Fraud Indicator Details	NA	NA	Billing address misspelled	06/01/2024 - 6:13 GMT	00:30
Continued to Get Affiliates	Address, Name, Payment Method	NA	New billing address identified	06/01/2024 - 6:13 GMT	00:30
Returned to: Name/Address Conflict	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
Selected Fraud Indicator	NA	New Billing Address Found	NA	06/01/2024 - 6:13 GMT	00:30
Continued to Disposition	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
Case Status Selected: Fraud	Fraud	Billing Address Does Not Exist; New Billing	NA	06/01/2024 - 6:13 GMT	00:30
	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30
	NA	NA	NA	06/01/2024 - 6:13 GMT	00:30

Items per page: 15 < Prev 1 of 100 Next > >>

Developed by AT&T Chief Data Office

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Case Submission Confirmed

Fraud Found

- Case Closed
- Case notes copied to Telegence.
- Case notes copied to CAS
- Account Cancellation Request Sent

Continue

Close Case

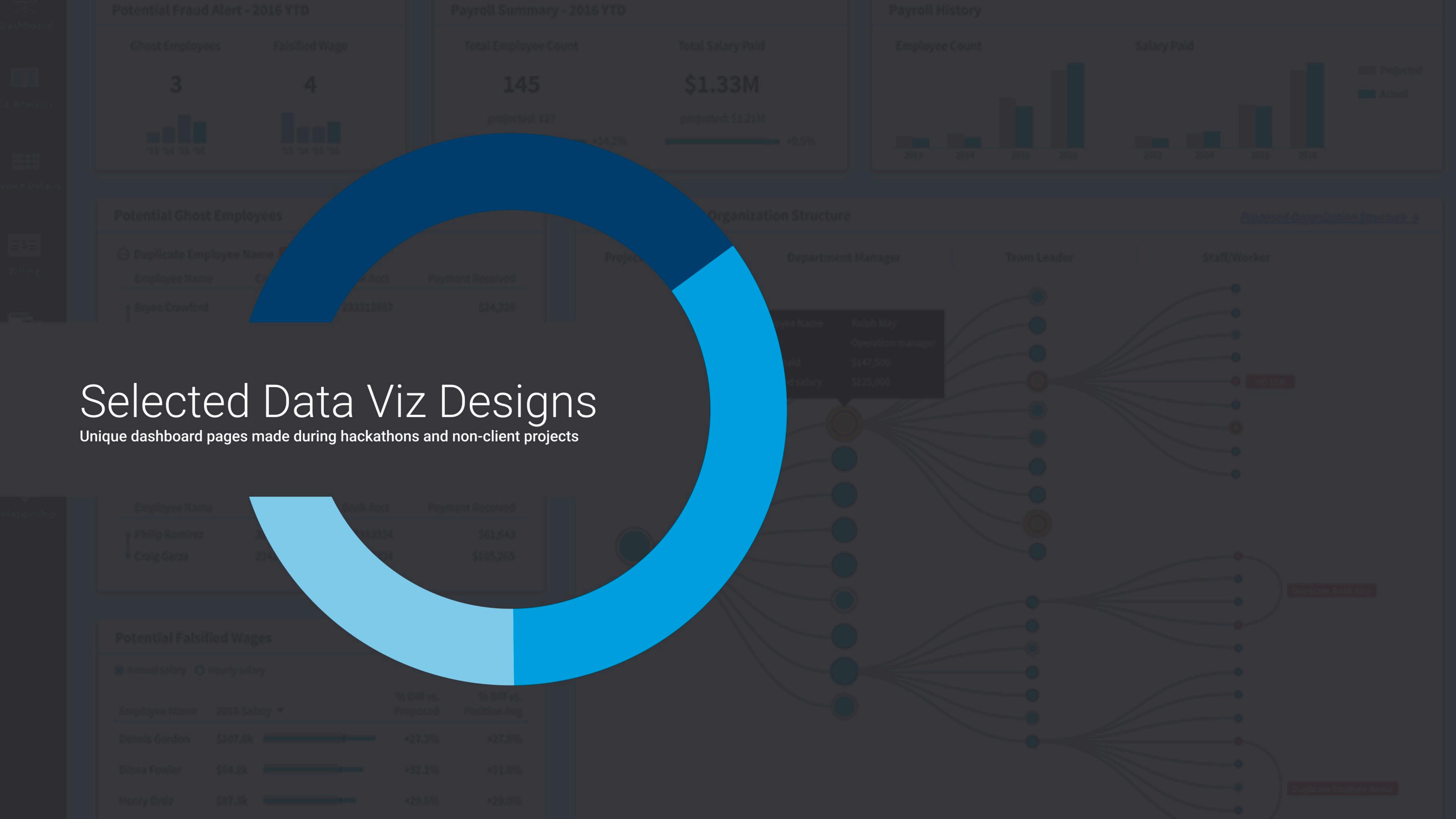
Submit

## Sandbox Editor

The sandbox editor allows users to build custom fraud detection workflows for the system.

Existing workflows are populated as 'files', allowing users a base to start working from.

The editor is rule-based, allowing users to make near infinite combinations to address future types of fraud that have not been detected yet.





# Predicting Churn

Each node is a description of an attribute  
eg: contract length is one year



0% 67%

Color = probability of churn being yes/no

■ Churn = No ■ Churn = Yes

In the example above: 67% probability that churn is no

Length

Frequency

Order by

Probability

Overview  Group

Frequency

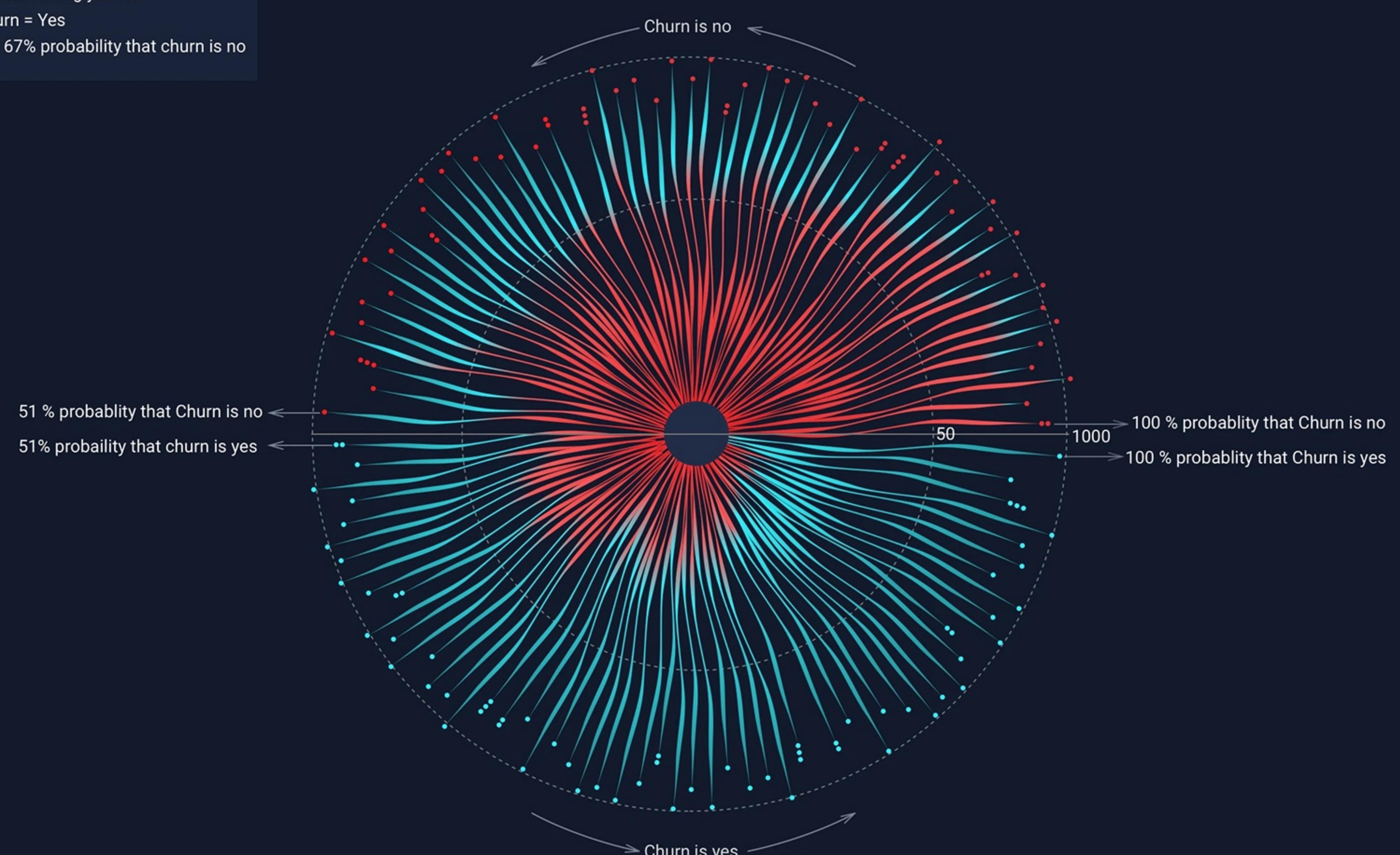
30 85

Probability

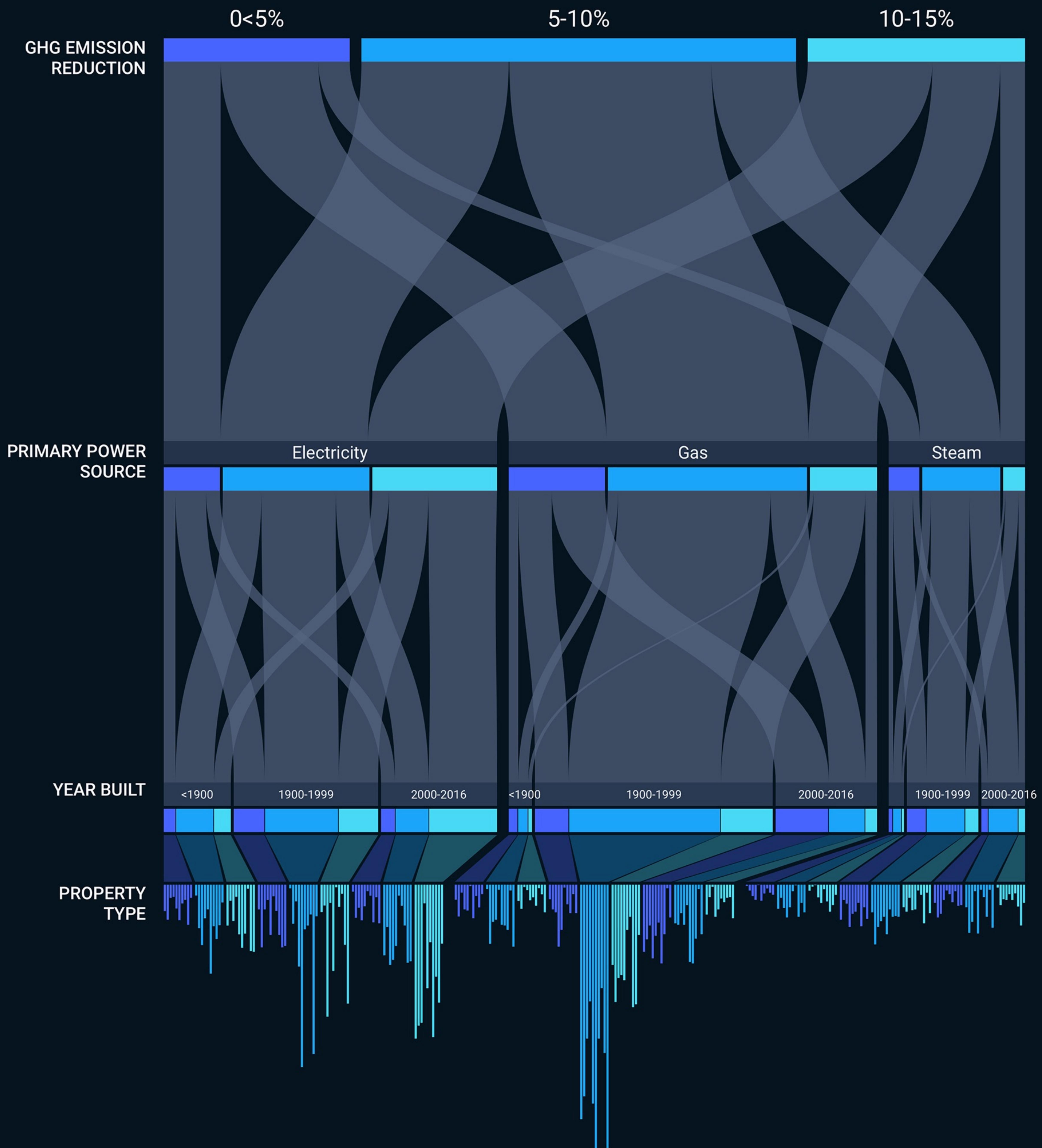
30 85

Lift

30 85



# Mapping Reduction of Greenhouse Gas Emission to Segments of Buildings





Aircrafts On Ground  
Tuesday Oct 23rd 13:20 EST/ 14: 30 GMT

Filters

AOG's

Location

Language

Layers

Weather

Opacity: 80%

Terrain

Opacity: 80%

AOG's

Day/Night

Animation

Demo Mode

Zoom Speed: 5 secs

Pause Time: 3 mins

AX20393

📍 Sao Paulo, Brazil

🕒 Current local time  
13:30 EST/ GMT+2

🕒 AOG Reported  
Oct 23rd 2:30 EST/ 14:30 GMT

✈️ Next flight  
Delayed by 2 hours  
Oct 25th 14:00 GMT

A029384

📍 Reno, Nevada

🕒 Current local time  
13:30 EST/ GMT+3

🕒 AOG Reported  
Oct 23rd 2:30 EST/ 14:30 GMT

✈️ On Demand

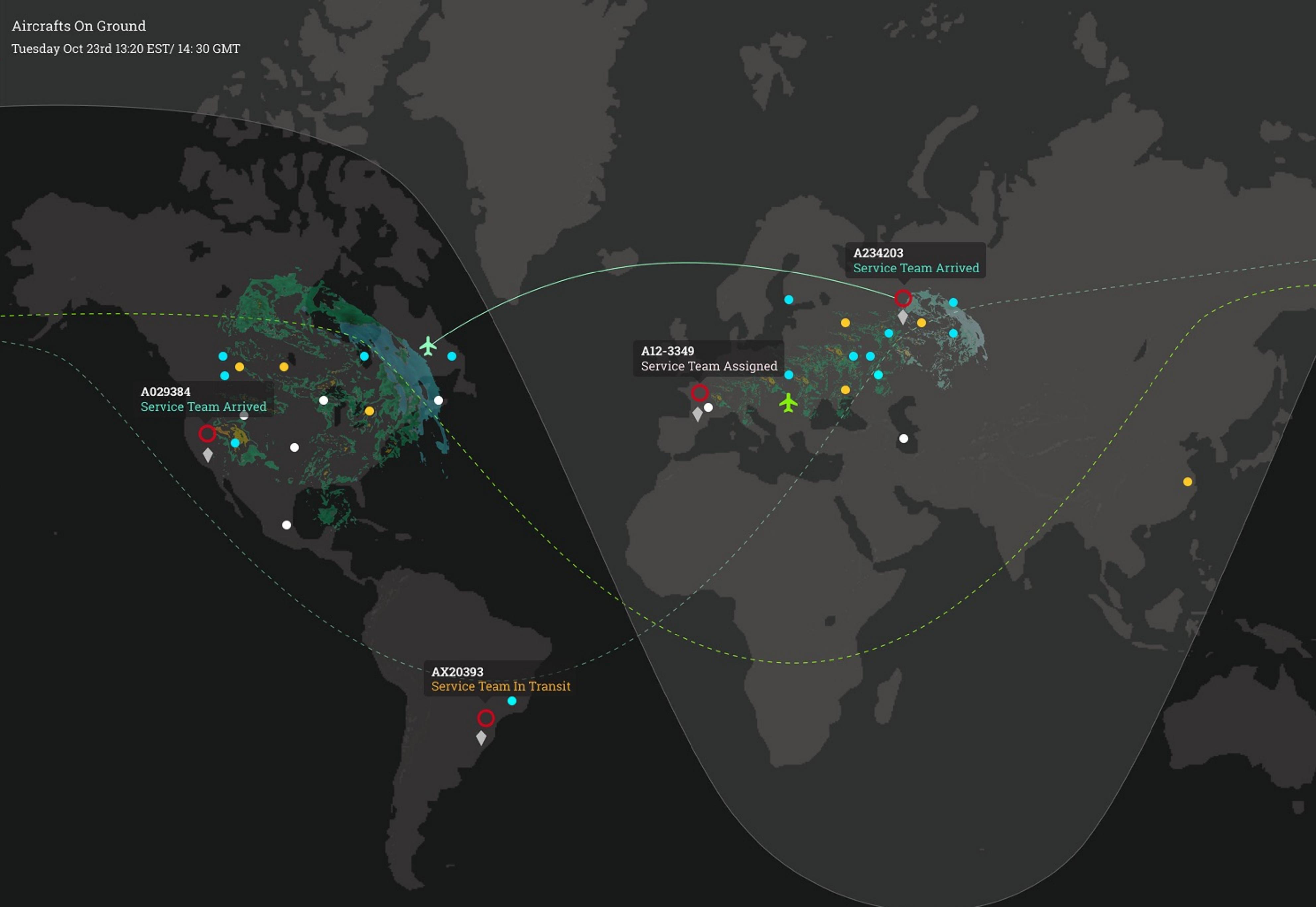
A12-3349

📍 Landivisiau, France

🕒 Current local time  
13:30 CEST/ GMT+2

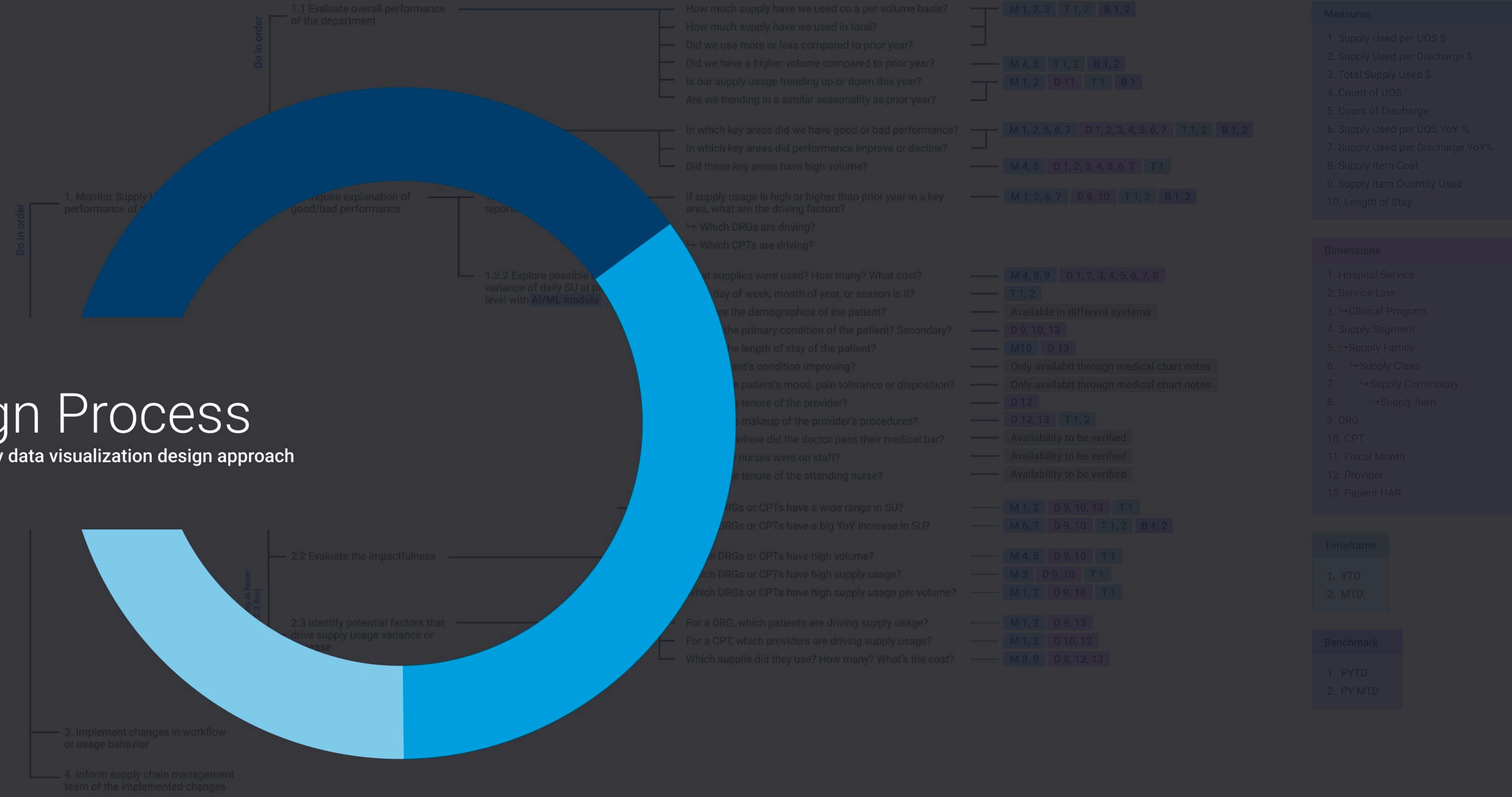
🕒 AOG Reported  
Oct 23rd 2:30 EST/ 14:30 GMT

✈️ Next flight  
2 hours  
Oct 25th 14:00 GMT



# Design Process

Get to know my data visualization design approach



# Process

## Research

During research, I aim for as much information collection as possible through interviews, observational methods, surveys, shadowing, and more.



## Design Research Goals

### Understand the Business

#### Business Model & Background

- How does the business operate?

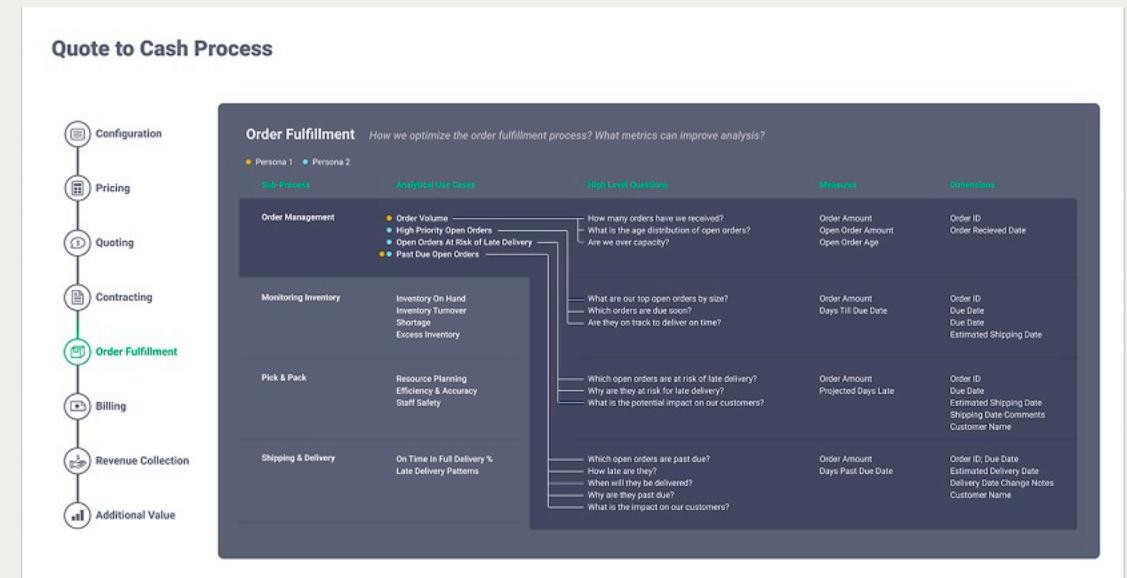
#### Business Function & Processes

- What are the key functions & processes that need to be measured?

#### Analytics Use Cases

- How are they measured and analyzed?
- How can analytics improve these processes?

#### Output Example: Process Map



### Understand the People

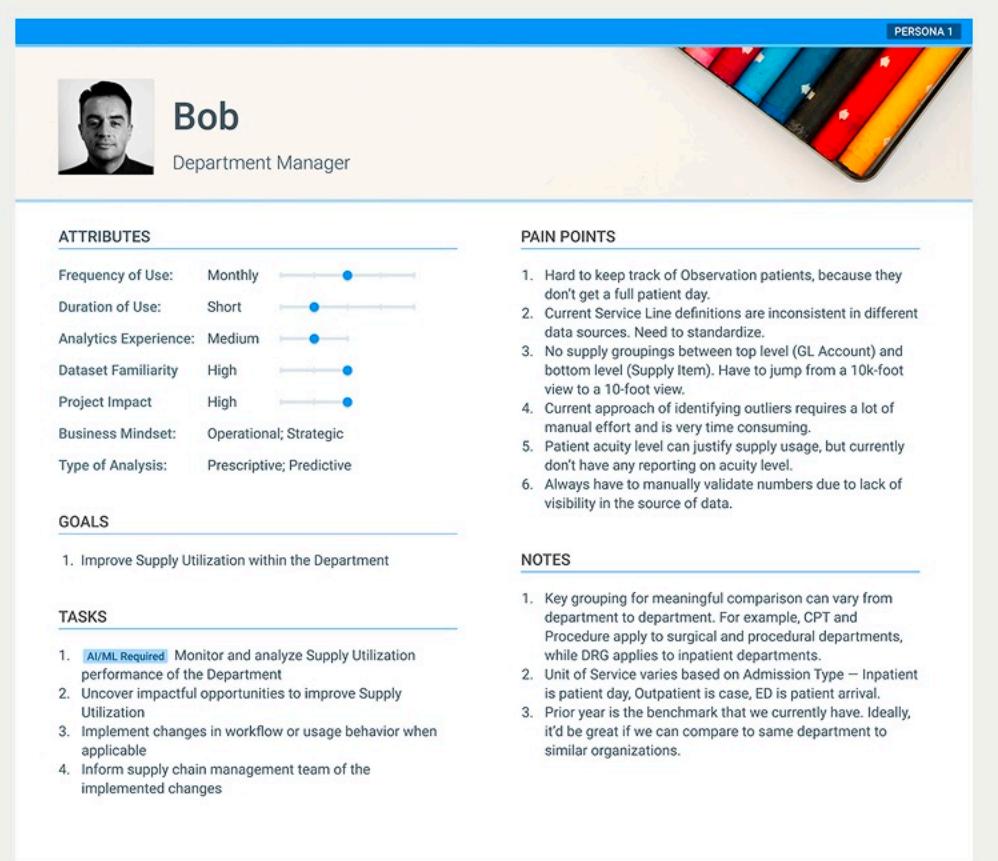
#### Product Owner & Stakeholders

- How is success of this project/solution measured?

#### Users

- How can analytics fit into their workflow and enable them to take action?

#### Output Example: Personas

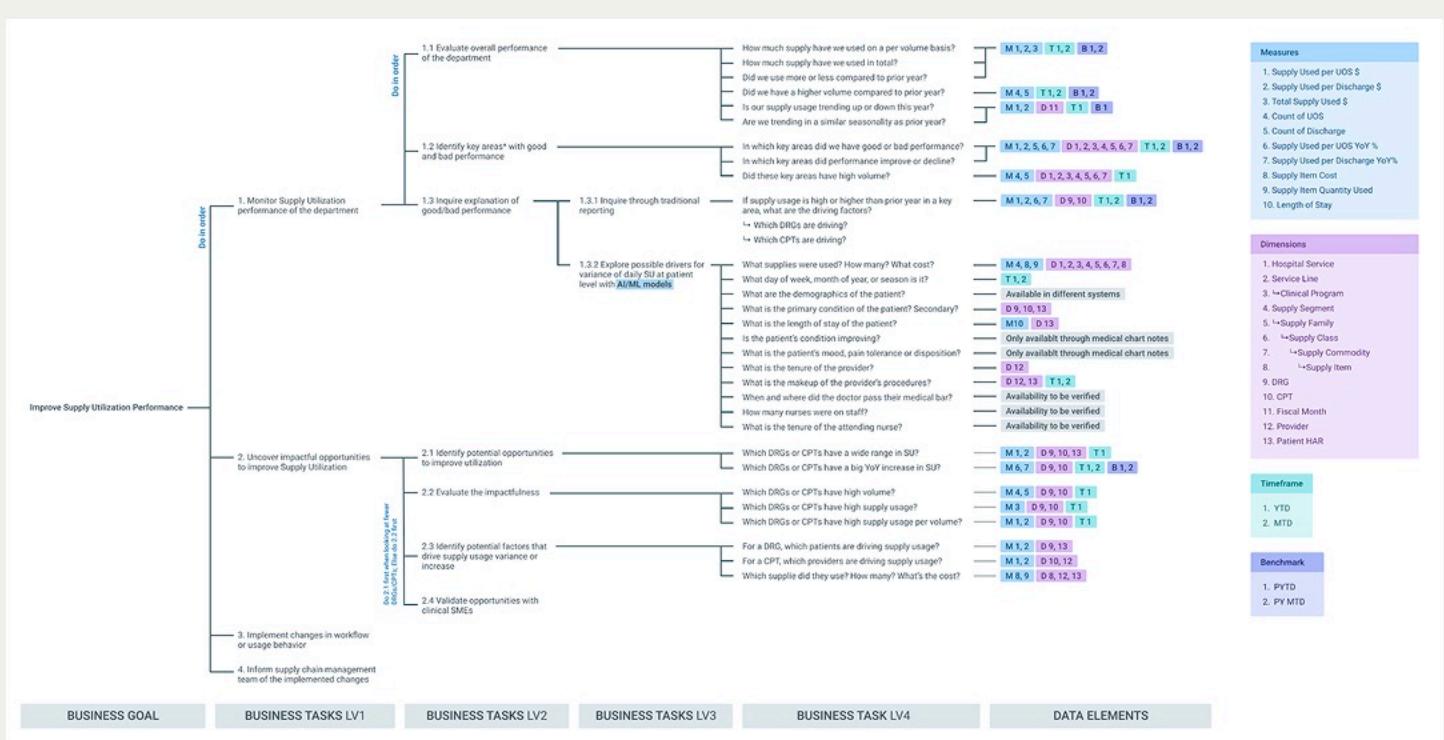


### Understand the Data

#### Existing Tools, Dashboards, and Reports

- How is analytics done today?
- What are existing barriers or pain points?
- What is the analytics vision?

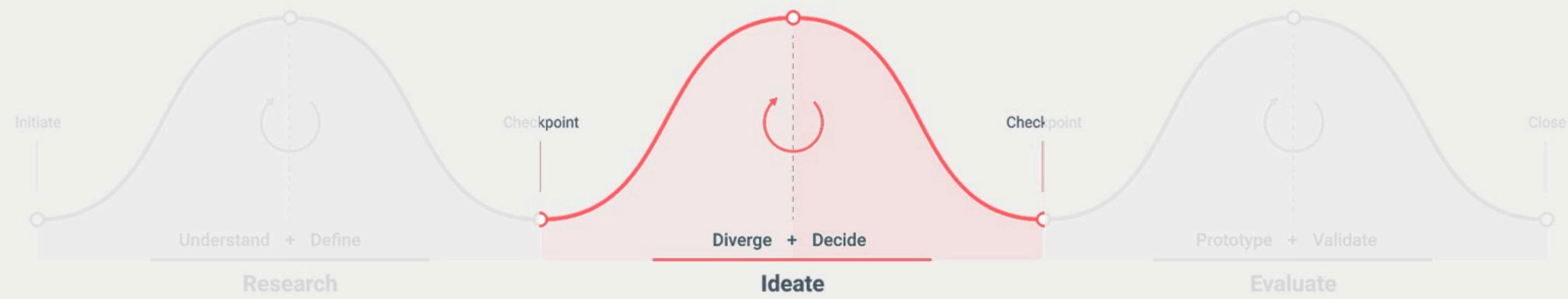
#### Output Example: Data Task Map



# Process

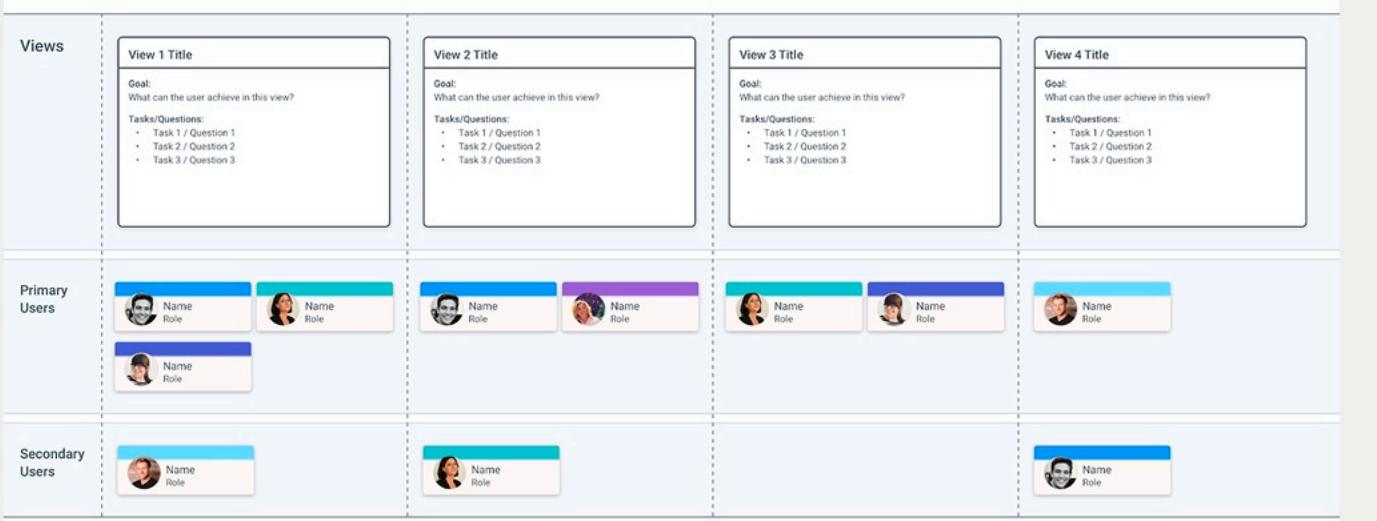
## Ideate

Ideation focuses on delivering outputs for key, large wins first, and then working to round out the complex edge cases that provide value to users.

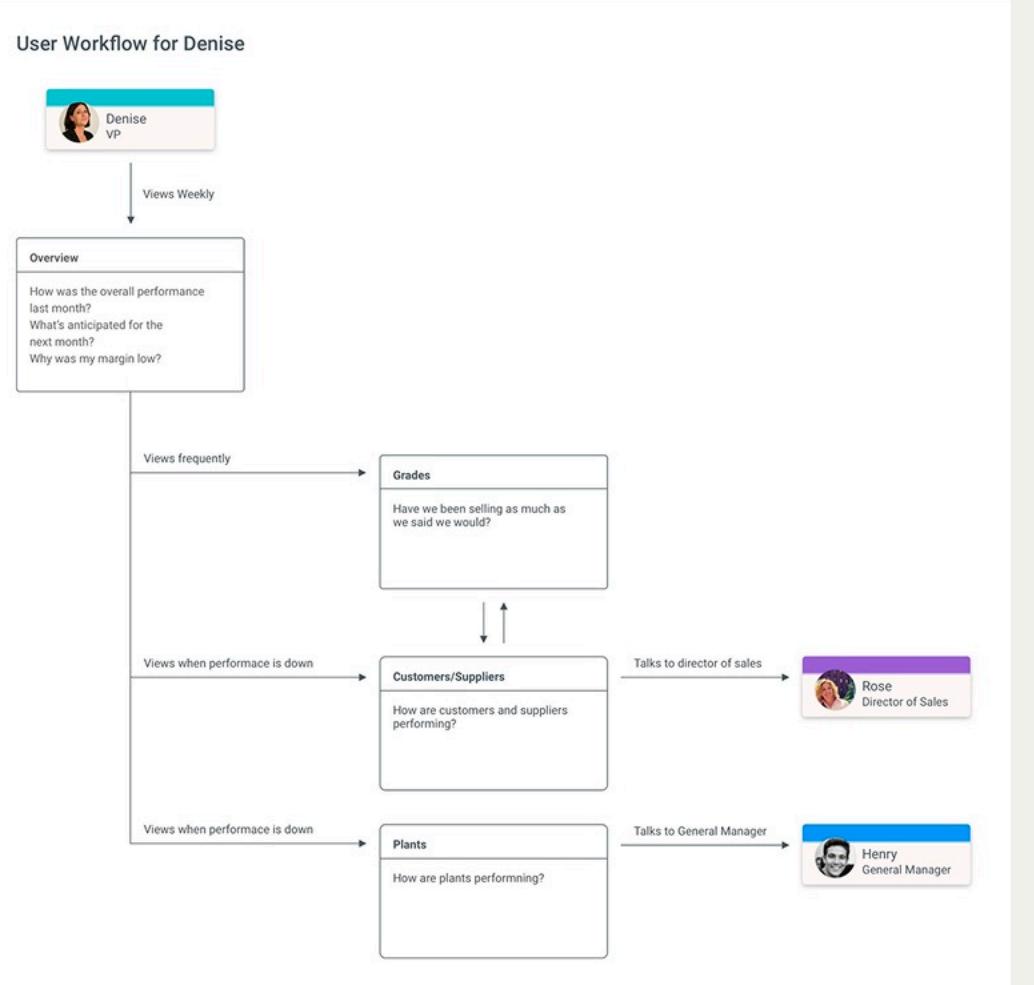


## Ideation Goals

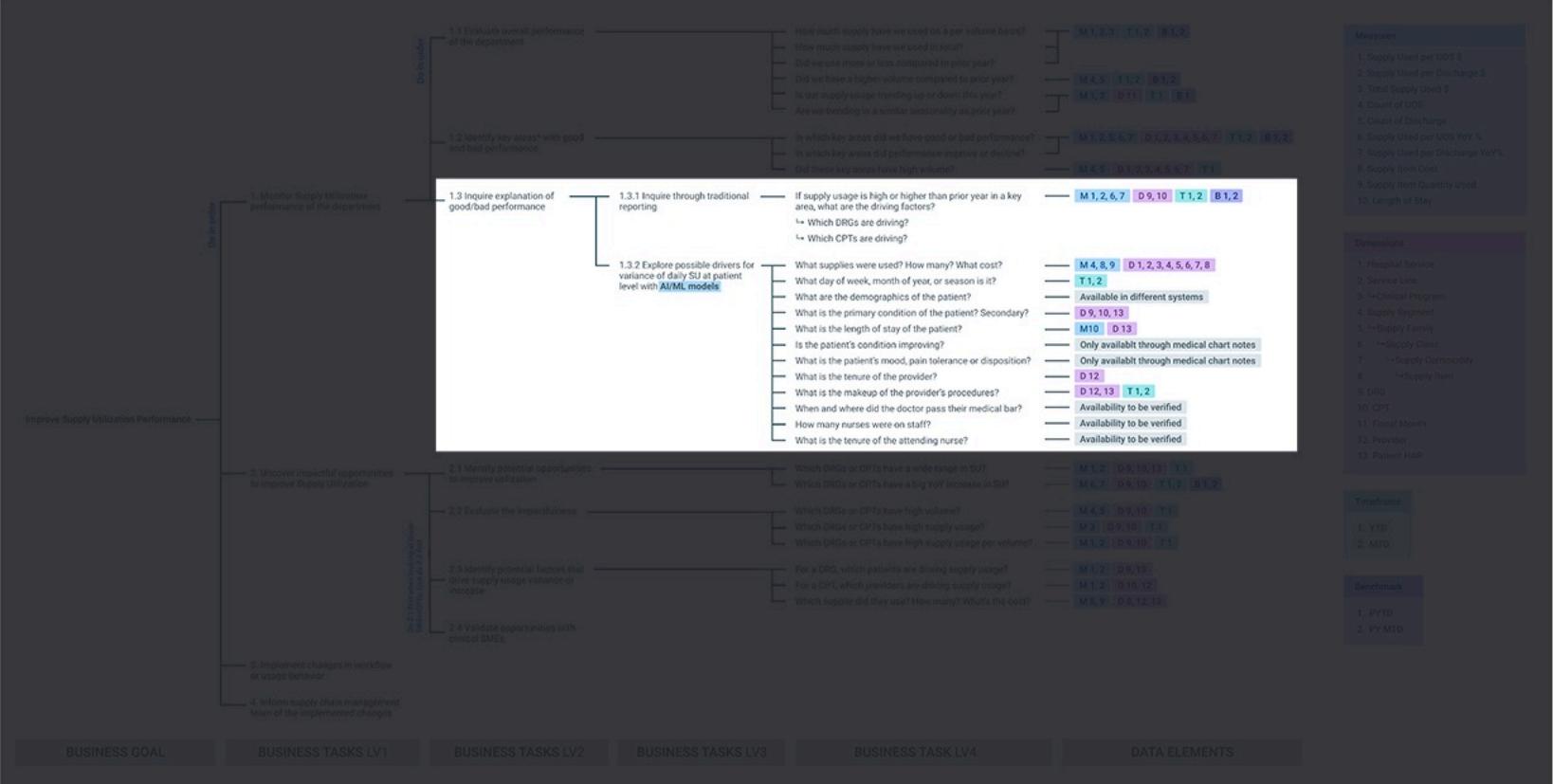
### Define Users and User Groups



### Establish Key Workflows



### Refine Tasks to High Impact Areas



# Process

## Evaluation

Evaluation typically consists of end user feedback in combination with tracking key metrics impacted by the new tool or dashboard.

Often, minimized costs, increased revenue, reduced workflow times, and less time to critical decision making are leveraged to evaluate efficacy.



## Evaluation Goals

### Measure Business Impact

#### Assess Financial Streams

- Are costs reduced?
- Is revenue trending upwards?

#### Time to Decision Making

- Are answers to business questions easier and quicker to answer?

#### Tracking KPIs

- Does the new tool accurately provide insight to critical KPIs?
- Are these KPIs able to be more easily affected using the new tool?

### Understand the People

#### Assess Workflow Ease

- Are users at all levels able to independently do their tasks?
- Have gaps in workflows been reduced?

#### Users

- Do users spend less time hunting down data?
- Do users spend less time externalizing questions, rather than drilling through the data?

### Understand the Data

#### Data Accessibility and Governance

- Is data being provided to the right person at the right time in the right context?
- Does the user have access to the data they need?
- Is there a clear understanding of data processes and ownership within the organization?



# Thank you!

I appreciate your time and consideration.

Bruno B. Berry